

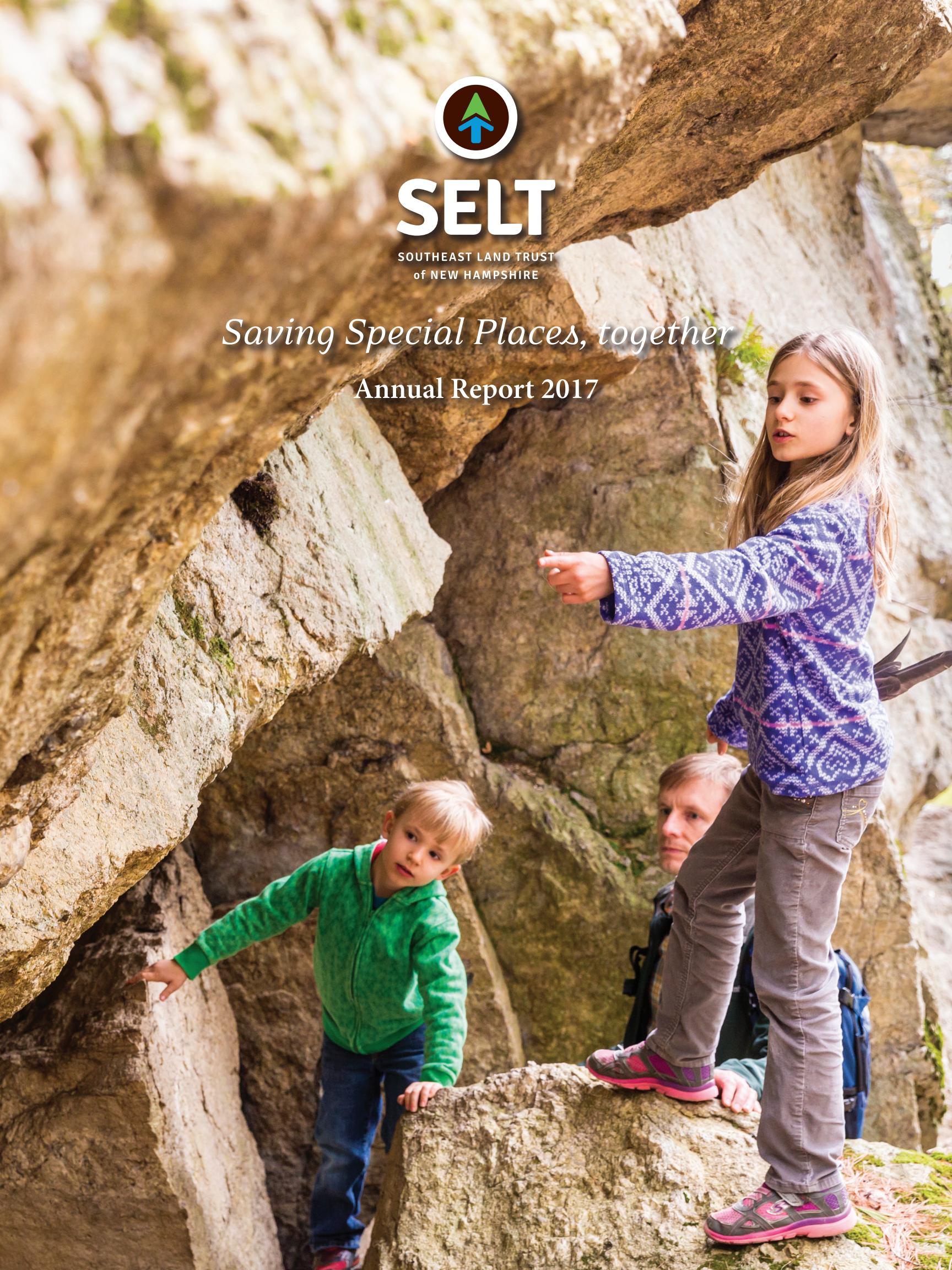


SELT

SOUTHEAST LAND TRUST
of NEW HAMPSHIRE

Saving Special Places, together

Annual Report 2017



the big picture

Leadership Letter

Dear SELTies,

It is our privilege to share SELT's 2017 Annual Report and convey to you our deepest appreciation for helping advance our mission of conserving land for people and nature. As you will read, your gift made so much possible in 2017.

In all ways, 2017 was another year of superlatives: the most land conserved in one year (2,500+ acres), the largest land conservation project (Stonehouse Forest), the largest number of donors (1,700+), and the most lands stewarded under our care (18,500+ acres). Wow! We hope you'll enjoy perusing the land conservation section of this report, which demonstrates our steadfast focus on saving what matters – clean drinking water, living landscapes, and farmland for the future.

Stewardship of our existing lands achieved a remarkable milestone that we're very pleased to share: 2017 marked the 10th year of consecutively monitoring all 230+ conservation easements in our care. The core of our stewardship work is keeping the promise of conservation by developing good working relationships with landowners. Our stewardship work helps landowners achieve their goals while honoring their conservation commitment.

Our lands are the best ambassador for our vision. Our "Get Outside" initiative expanded to include an additional three properties, helping people comfortably explore new places with informative kiosks, signed trails, and trail guides. Our guided field trips continue to be popular with young and old, sharing new places and the wonder of nature.

As you review this report, we hope you see and feel the profound impact of your support. Your gifts of time, treasure, and talents allow SELT to save what matters, share it with others, and steward it for future generations. Really, we cannot thank you enough.

Our deepest gratitude,



Sam Reid
PRESIDENT OF THE BOARD



Brian Hart
EXECUTIVE DIRECTOR

A Mark of Distinction

The accreditation seal **AFFIRMS** national quality standards are met.



- SOUND FINANCES
- ETHICAL CONDUCT
- RESPONSIBLE GOVERNANCE
- LASTING STEWARDSHIP

www.landtrustaccreditation.org

Aerial of Stonehouse Forest.

PHOTO CREDIT: BRIAN CROWLEY/CROWLEY DIGITAL

Cover: A family explores Stonehouse Forest.

PHOTO CREDIT: ©JERRY AND MARCY MONKMAN/ECOPHOTOGRAPHY

you did it!

SELT's land conservation efforts in 2017 conserved more than 2,500 acres – made possible by you!



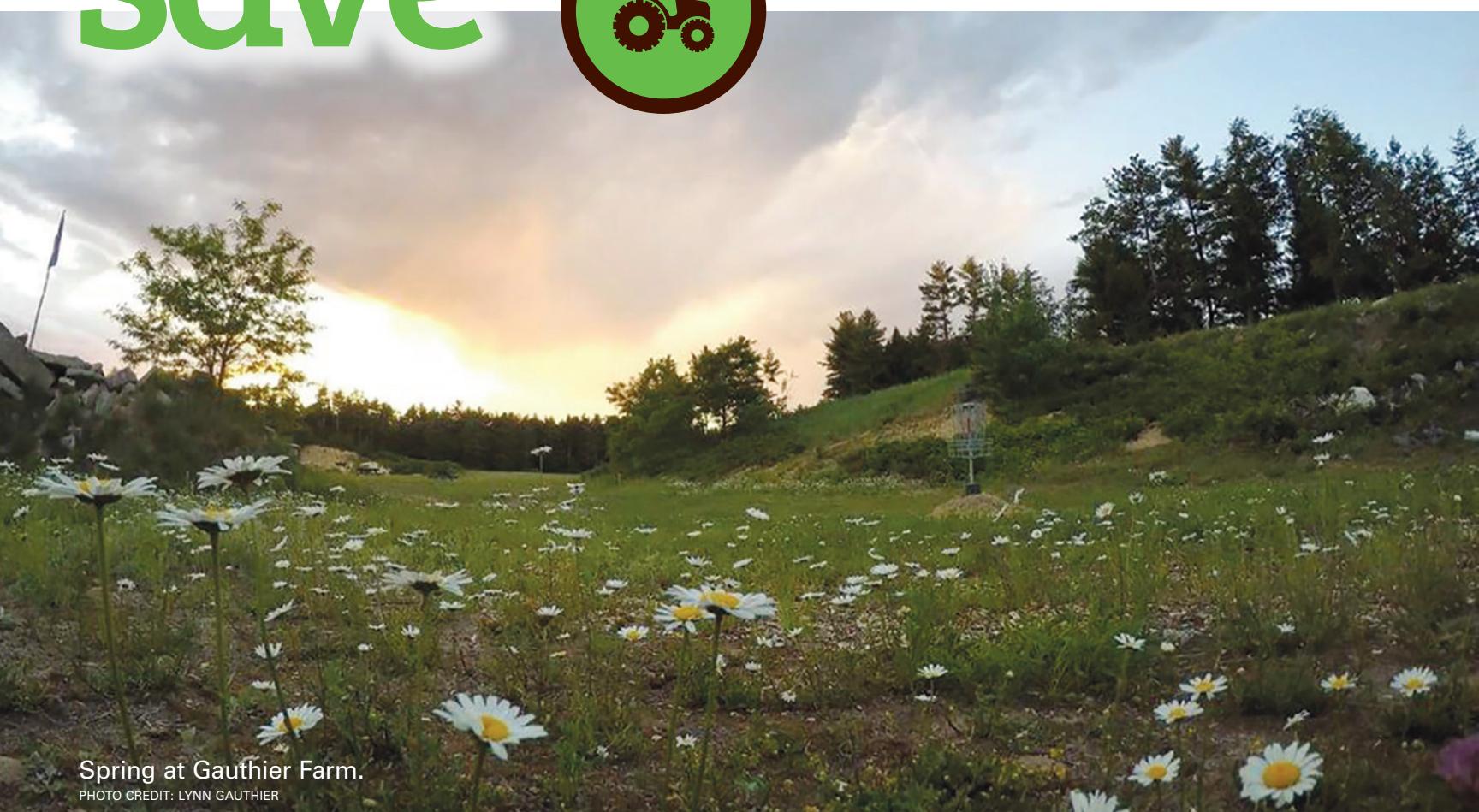
- Farmland for the Future
- Living Landscapes
- Clean Drinking Water



save



Farmland for the Future



Spring at Gauthier Farm.

PHOTO CREDIT: LYNN GAUTHIER

Community Farm & More Saved Gauthier Farm Easement

Rochester, 163 acres

- Productive agricultural fields and local farm products
- Highly-ranked wildlife habitat
- More than 7,400 feet of shoreline on the Salmon Falls River
- Floodplain forest that filters water for wildlife and downstream public use

“ Our family has grown up in these fields, fished and played at the river’s edge, and continues to work hard to make a living the old fashioned way. We thank the City of Rochester and SELT for helping us to conserve this farm in perpetuity so that it remains a part of Rochester’s agricultural heritage and beautiful rural landscape. ”

—GEORGE GAUTHIER



Closing Day for Gauthier Farm. L to R (seated): Rita & George Gauthier, City Attorney Terence O'Rourke **L to R (standing):** SELT Project Manager Jeremy Lougee, City Planner Seth Creighton, City Manager Daniel Fitzpatrick

PHOTO CREDIT: LYNN GAUTHIER



Living Landscapes



For the Greater Good

Cafasso Conservation Land

Barrington, 2.11 acres

- Gift of land abutting the Stonehouse Forest
- 700 feet along Swain Road
- Buffers important wetland system

“Knowing now that our land will be a part of something much bigger, to be enjoyed by all, to be protected from rampant development, to have a forest conserved, to be home to wildlife, it has made us content knowing that we have done something for the greater good.”

—JOHN CAFASSO

Expansive forest saved & public access granted

Stonehouse Forest

Barrington, 1,533 acres

- Largest SELT-owned property
- Vibrant wildlife habitat for rare, threatened, and endangered species
- Two natural ponds (Round Pond and Little Round Pond), extensive wetlands, and clean flowing streams
- Varied topography with rock outcrops, large boulders, and small cliff faces
- Once closed for public access, now access is guaranteed with a trail system planned for 2019
- Keep up to date on trails and more at Stonehouse Forest at seltnh.org.

“The conservation of Stonehouse Forest doesn’t only benefit the myriad plant and wildlife species that call it home, but will be a fabulous recreational resource for the townspeople for generations to come.”

—JOHN WALLACE, CHAIR OF THE BARRINGTON CONSERVATION COMMISSION

You did it!

450+ private
donors helped save
Stonehouse Forest.

Stonehouse Forest.

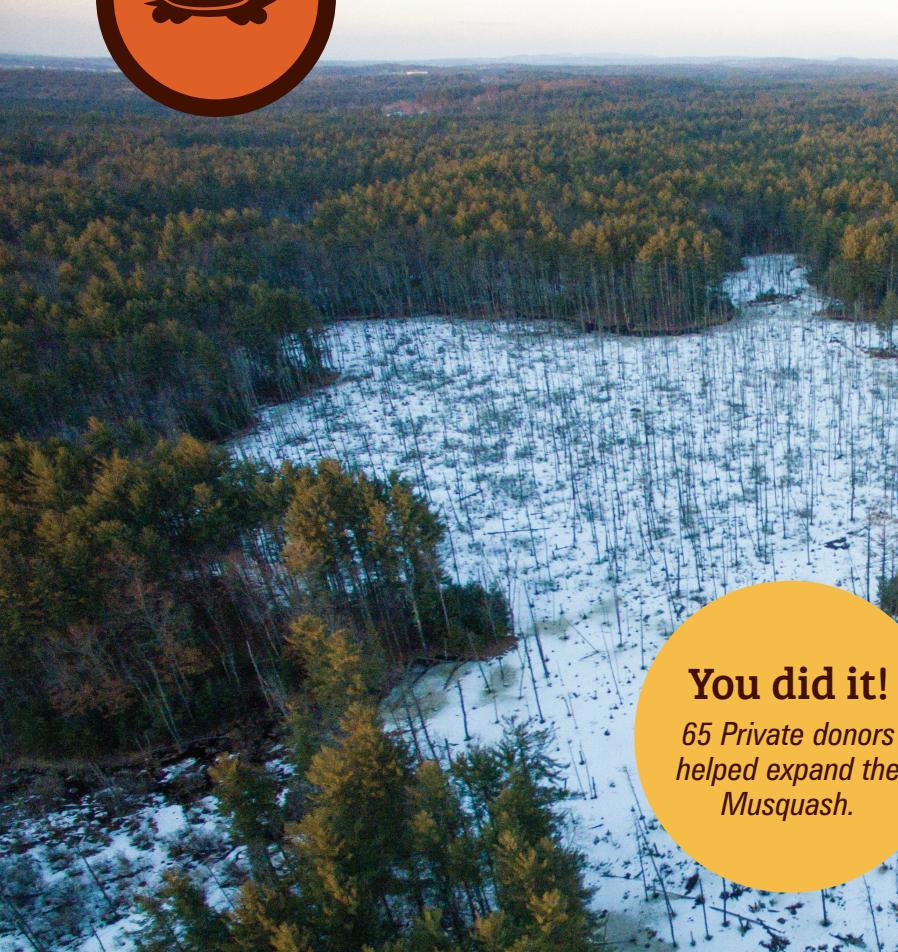
PHOTO CREDIT: BRIAN CROWLEY/CROWLEY DIGITAL



John & Cindy Cafasso.
COURTESY PHOTO



Living Landscapes



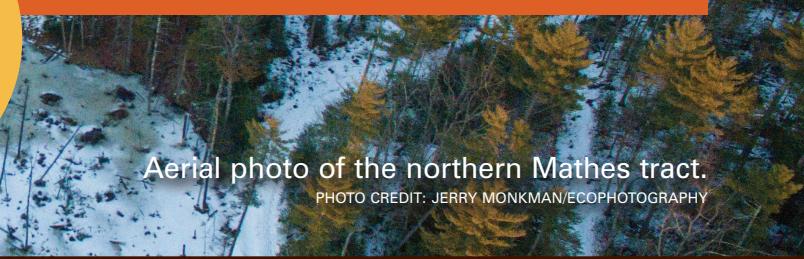
You did it!

*65 Private donors
helped expand the
Musquash.*

Expanding the Musquash Mathes Tract & Doyle Easement

Londonderry, 175 acres

- Two separate projects expand the Musquash Conservation Area to 1,575 acres
- Creates new access and ensures the popular Heron Trail and the Shoots & Ladders Trail remain open
- Forests filter drinking water and provide critical habitat for wildlife, including several rare species
- Protects streams and wetlands critical for public water supplies, including Pennichuck Water Works
- Easement on 26-acre Doyle property
- 149-acre Mathes Tract acquired by SELT and transferred to NH Fish and Game Department



Aerial photo of the northern Mathes tract.

PHOTO CREDIT: JERRY MONKMAN/ECOPHOTOGRAPHY



Enjoying the view of the Isinglass River.

PHOTO CREDIT: JOHN WALLACE

Native Fisheries & Local Trails Protected

Barr-Laggis Easement

Barrington, 55 acres

- More than 4,000 feet of scenic frontage on the Isinglass River
- Significant native plants and an important native fishery
- Includes a portion of the popular Barrington Trail, which connects the Town's ball fields on Smoke Street to Greenhill Road

Tucker & French Family Forest Grows

Trendezza Tract

Kingston, 12 acres

- Addition to existing Tucker & French Family Forest
- Features critical wildlife habitat and buffers stream and wetlands complex

A Gift Inspired by Others

McElheny Addition to Franklin Preserve

Rollinsford & Dover, 26 acres

- 1,000 feet along the tidal Salmon Falls River and 1,050 feet of riparian corridor along the Garvin Brook
- Garvin Brook is an important area for future salt marsh migration with sea level rise
- Filters runoff and prevents erosion from entering Great Bay
- Abuts salt marshes that are a highly productive nursery for many saltwater species and provides cover for waterfowl and shorebirds
- Donated land added to the existing SELT Franklin Preserve, now known as the Franklin-McElheny Preserve

“At the moment the beautiful forest was acquired in October 1971, conservation was on the agenda. The late Ashton Hallett represented Three Rivers Farm in the sale. Ruth’s and my pleasure in the environment was immeasurably increased by the Franklins’ preserve along the river. So it seemed natural, a way to keep faith with our longtime neighbors, to permanently protect much of our holding when it came time to leave.”

—VICTOR MCELHENY



The McElhenys enjoying the trails in the Franklin-McElheny Preserve.

PHOTO CREDIT: ©JERRY AND MARCY MONKMAN/ECOPHOTOGRAPHY

Another Link in the Pawtuckaway to Great Bay Greenway

Zanard Forest

Nottingham, 65 acres

- Features 11-acre beaver pond and stream system including critical wildlife habitat, unique forest type, and plant communities
- SELT-owned property adjacent to Sweetser Farm and Harveys’ Kennard Hill Forest, conserved in 2016



Beaver pond at the Zanard Forest.

PHOTO CREDIT: MARK WEST



Clean Drinking Water



The Exeter River along the DeYoung-Fralic Conservation Area.

PHOTO CREDIT: JEREMY LOUGEY, CONSERVATION PROJECT MANAGER

Critical Habitats & Waterways Saved

DeYoung-Fralic Conservation Area

Brentwood, 105 acres

- Forests, wetlands, and high-priority wildlife habitat
- More than 3,700 feet along scenic Exeter River
- Gifted to SELT by John and Lois DeYoung after conveyance of easement to USDA Natural Resources Conservation Service



Wetlands on the Caras Easement.

PHOTO CREDIT: SELT STAFF

Clean Drinking Water Protected Town of Derry: Caras & Sawyer Easements

Derry, 63 and 75 acres

- Two projects conserve Town-acquired land to ensure clean drinking water for a public well and the Town of Salem
- Several miles of trails and woods roads for exploration
- Provide open space along the Town of Derry Bike Path and the Rockingham Rail Trail
- Uplands that buffer a Town of Derry designated Prime Wetlands and Ballard Pond



A Signature Vista

McGivern & Thayer Easement

Rollinsford, 39 acres

- Wellhead Protection Area for Rollinsford public drinking water well
- Productive wildlife habitat is home to many grassland bird species, monarch butterflies, and waterfowl
- Provides scenic vistas from Roberts Road
- Easement gift

“It feels really good to offer up a signature vista for the enjoyment of not just our family, but for all. We are merely the most recent stewards of this property, but we are proud to be, in the end, the ones who will preserve its unique characteristics for the years to come. **”**

—LINDA MCGIVERN

Dusk over the McGivern & Thayer Easement.

PHOTO CREDIT: LINDA MCGIVERN



Clean Water & Habitat Protected

City of Rochester – Henderson Tract

Rochester, 133 acres

- Protects public water supplies for the City of Rochester
- Offers varied habitats for rare and endangered species including plentiful wetlands, established forests, unusual plant communities and early successional forests
- Amendment to existing easement increases conserved land along Cocheco River to 152 acres

Town Forest Protected with “Yes” Vote

Windham Town Forest

Windham, 56 acres

- 81% of voters authorized easement at the 2016 Town Meeting
- Expands existing Town Forest under easement to 134 total acres
- Partially within a source water protection area for the Town of Salem water supply

steward

Land Management

Land management can mean a lot of different things. Sometimes it means trail creation and maintenance. Other times, it means harvesting timber to create or maintain critical habitats like young forests or removing invasive species to boost native flora and fauna. SELT works with licensed foresters and wildlife biologists to stay aligned with best management practices. Our efforts are bolstered by dozens of volunteers who contribute their time and talents to help complete projects on SELT lands.

In 2017, we worked to connect people to place by building trails, creating habitats, and opening more SELT lands with trail guides and maps.



Building Trails

Stonehouse Pond is one of the most popular SELT reserves. Working with NH Fish and Game Department and Barrington Police and Fire departments, SELT developed a plan for parking, new trails, trail closures, and signage. On Earth Day 2017, this plan went into action with three bridges and two new trails built by 50 Timberland employees. Other improvements are ongoing.

At Burley Farms, volunteers from Phillips Exeter Academy and Westinghouse Corporation (during United Way Day of Giving) were essential to the creation of a new loop trail. It follows an old cattle path along the edge of the fields to a spot overlooking the ~40-acre beaver pond and regenerating young forest.

Creating Habitats

Young forests, also called early successional forests, are in sharp decline statewide. This impacts wildlife and native plants adapted to these habitats. This year, after 40 years of growth since a previous timber harvest, SELT cut about 14 acres of forested land at the Two Rivers Wildlife Preserve in Epping. This cut will regenerate into dense young hardwood and bramble thickets – ideal for many species of wildlife. Additional management is anticipated in 2018, including repairs to the road frontage and grass cover along Dimond Hill Road.

Connecting People to Place

SELT opened the Mast Road Natural Area public trail system – including a universally accessible trail, too! Volunteers from Timberland, Vapotherm Corporation (twice), and Liberty Mutual made this possible. Thanks to active management such as timber harvests, sand pit reclamation, bridge building, and trail creation, natural habitats are being restored.

Trail guides were completed for the Mast Road Natural Area, Howard Swain Memorial Forest, and Franklin-McElheny Preserve. SELT now offers seven trail guides. Download a copy online or pick up a map in our office.

Left: Volunteers from Timberland spent Earth Day building bridges and creating new trails at Stonehouse Pond.

PHOTO CREDIT: DAVID VIALE

Easement Monitoring

Acquiring an easement on a property is just the first step of a long journey. Staff members conduct annual property visits to ensure that properties are being managed in accordance with the terms of each easement deed.

We take our obligation for stewardship of the conservation easements we hold seriously. As of the end of 2017, we are thrilled we can say that we have monitored every property, every year, for ten years!

While monitoring is an obligation, it's also an opportunity to build relationships with landowners. Our easement stewards check in with landowners, help answer land-use questions, learn about their plans for the property, and point them toward resources to help achieve their plans. We value our relationships with easement landowners and are grateful we are able to work together in perpetuity for the ongoing protection and stewardship of a property for the benefit of many generations to come.



Top above: Suzanne Peterson (left) of the Lamprey River Advisory Committee, and Joanie Pratt (SELT Board member) cut the ribbon at a trail opening at the Mast Road Natural Area.

PHOTO CREDIT: JERRY MONKMAN/ECOPHOTOGRAPHY

Above: Phillips Exeter Academy students removed invasive species as part of their Climate Action Day.

PHOTO CREDIT: SELT STAFF



SELT Conservation Easement Steward Danielle Almeida and landowner Ed Duston walk the Duston easement in Hampstead.

PHOTO CREDIT: JERRY MONKMAN/ECOPHOTOGRAPHY

“ The site walk is one of the most enjoyable parts of the job. Many landowners have owned the property for decades – even generations. It’s really fun to walk with them and learn about the family history, the property history, and hear how things have changed over time. It’s also a great way to stay up to date about management activities and keep landowners engaged. ”

—DANI ALMEIDA,
CONSERVATION EASEMENT STEWARD



share



A tour of the Mast Road Natural Area.

PHOTO CREDIT: JERRY MONKMAN/ECOPHOTOGRAPHY

Get Outside

- 33 field trips, outreach events, and activities with more than 573 participants
- Three major events with more than 1,000 guests, including a sold-out Wild & Scenic Film Festival
- Five workdays with nearly 120 volunteers
- Two Grand Openings:
 - Mast Road Natural Area
 - Musquash Conservation Area



This green frog was found during a UNH field trip, coordinated by UNH Cooperative Extension, to Stonehouse Forest. PHOTO CREDIT: SELT STAFF



Snowshoeing at Harveys' Kennard Forest.

PHOTO CREDIT: SELT STAFF

volunteer

Volunteer Recognition

We are deeply grateful to the 100+ volunteers who supported SELT with their time and talent in 2017. The work we do is only possible because of their generous contributions! Do you want to get involved? Learn more at seltnh.org/volunteer-opportunities.

WE'VE
GROWN
BECAUSE
OF YOU!

CAMPAIN CABINET

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KATHERINE COOPER
JAMESON FRENCH
TODD HATHAWAY
ETOILE HOLZAEFPFL
LINDA MCGIVERN
SAM REID
ROGER STEPHENSON
ANN WELSH

EASEMENT MONITORS

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Left: Volunteers from Timberland spent Earth Day building bridges and creating new trails at Stonehouse Pond.

PHOTO CREDIT: DAVID VIALE



support

Thank You!

We acknowledge and thank all donors who contributed to SELT in 2017. Donations of all sizes further our mission of saving the outdoors in New Hampshire. We strive to spell names correctly and recognize all donors. Should you identify an error, please accept our apologies and call us so that we may correct our records.

Unrestricted Support

Key for symbols and colors

‡ indicates gift from a SELT staff member.

Evergreen Members (as of publication) are highlighted in green, recognizing their decision to make recurring monthly membership gifts.

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\$25,000+

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ANTHONY & LAURIE ZWAAN

\$100–\$249

ANONYMOUS (17)
ANONYMOUS (3)
ROBERT ADAMS & CONSTANCE AUBIN-ADAMS
THOMAS & MIMI ADAMS
ISABEL ALEY & JURGEN NEBELUNG‡
RICHARD ANTAL
DEBORAH LEE ARMSTRONG
GEORGE & DEENA ATHANS
PETER & DIANE ATTENBOROUGH
VICKI BAGGIA
LINDA BALL
LAWRENCE & JOAN BATER
JOHN & ANNE BAXTER
LEN & RITA BENJAMIN
TOM & SUSAN BLANDY
DAVID & BARBARA BOHN
DAVID & NANCY BORDEN
STEPHEN & LYNN BOTTOMLEY
ANNA & DANA BOUDREAU
BERT & PAMELA BOURGEOIS
JOYCE BREAUT
JOHN & ALISON BRENNAN
BARBARA BRODERICK
KATHLEEN BROWNBACK & HARVEY SHEPARD
JOHN & IRENE BUSH
DAVID & SUSAN CANADA
GILLIAN CARTER
FRANCIS CASSIDY
JOHN & LINDA CAVANAGH
JACK & DIANNE CHAMBERS
JIM & LOIS CHAMPY
AROL CHARBONNEAU
STEPHEN CHASE
WILLIAM CHILDS & LISA WILSON
DAVID & ELIZABETH CHOATE
SHAWNA CHROSTOWSKI
STEPHEN CHURCH
HELEN CLARK
JACK & LINDA CLARKE
DEIRDRE CLEARY
SUZANNE CLOUTIER
WILLIAM & MALIN CLYDE
DONALD COCHRANE & DARLENE PENTA
PRISCILLA COFFIN
JEREMY COBY
ANDREW & CARLA COLE
MICHAEL COMEAU & MARILYN DONNELLY
JEFFREY & MARY ELLEN CONWAY



RICHARD & SUE KAPLAN
 BILL & JULIE KATH
 JOHANNA KAUFMAN & ROGER GOON
JOHN & JOYCE KEMP
 GLORIA KENT
DREW & KRISTIN KIEFABER
 PATRICIA KIELLEY
 PETER & ELAINE KIRIAKOUTSOS
 JON KIRKLAND
 RICHARD & HELEN KRUPPA
 JAMES KULP & CATHY PAWELCZYK
 SHARON LANDOWNE
 RONALD & LOIS B LAURENCE
JOSHUA LENT & CAREN MACASKILL
LAUREL LENT
 BETTY LEWIS
ANNE LIGHTBODY
 ROLF R. LIUM
 INGEBORG LOCK
 PETER LOUGHLIN
 ELLEN & GEORGE LOVEJOY
 AUGUSTUS LOWELL & LISA TAYLOR
RICHARD & VIRGINIA LYONS
 RANDALL MACNEIL
 KEVIN & LISA MAGNUSSON
 MEGAN MAHER & MICHAEL DANIELS
 PETER & LISE MAHONEY
 RICK & LINDA MAHONEY
JENNIFER MATNEY
 SUE MAYOTTE & VINCENT BATEMAN
 TOM MCCARRON
WILLIAM & SUSAN MCCLURE
 DIANE MCDONOUGH
 KEVIN & JEAN MARIE MCNAMARA
 MATT MCNEIL & GILLIAN DAHLKE
MICHAEL & DEB MCNEILLY
 DAVID & SHARON MECKER
 PETER & CYNTHIA MEKELATOS
 FRANK & DENISE MERONE
 AMANDA MERRILL
 JOHN & LORRAINE MERRILL
 JACK & JUDY METTEE
 PATRICIA MEYERS
 ALICE MILLER
 MICHAEL & MARILYN MILLER
 FRANK MITCHELL
 MARSHALL & REBECCA MOORE
 PETER MOORE & SHARON JENKINS
 ANDREW & BARBARA MOORE
 CHARLES & LORI MORENO
 MARITQUITA MORRISON & NATHANIEL BALCH
 SHARILYN MOTT
JUDIE MRAZ
 DENNIS MUNSON
 GARY & SHERI T. NADEAU
JENNIFER NEAR
CHARLES & MABEL NIEBLING
 ELIZABETH NIEBLING
 MARIA NISWONGER & WILFRED WOLHEIM
 MARIAN & SUZIE NORONHA
REBECCA & TIM O'BRIEN
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 GORDON & CAROLYN PAGE
 JONATHAN & JESSIE PANEK
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 PATRICK & JUDY PARKS
 JIM & BONNIE PATZ
 CARL PAULSEN & MEG KERR
JOANNA PELLERIN
 DONALD & BARBARA PELLETIER
 MARTHA PENNELL
 JAMES & DIANE PHILBRICK
 ALLISON & JODY POTTER
 MICHAEL PRICE & SUSAN BOWDEN PRICE
ROBIN & JANICE RANDALL
 JOHN & JANE RASMUSSEN
 SUSAN RATNOFF & LYNDI BECK
 PETER REILLY & MARY PICARD
 MARY REMENSNDYER
 DARAYL REMICK
 JOSEPH & TRACY RITZO
 PRISCILLA & JACK RIZZO
 STEPHEN & JULIA ROBERTS
 ALLAN ROBERTSON & M. SHERWOOD LIBBY
 JUDITH RYAN & TIMOTHY STOKES
 DAVID & LINDA SAFFORD
 MALCOLM & NANCY SANDBERG
 DENISE SASSAMAN
 TERRY & JANE SAVAGE
 WILSON & DEBRA SAWYER
 BILL & JILL SCHOOENMAKER
 DANIEL & SONYA SCHWAEGERLE
 DAN & LISA SCHWARTZ
 JOHN SEAVEY
 JAMES & PAMELA SHADLEY
 KAREN & PAUL SHADLEY
VALERIE SHELTON & DIANE MORIN
FRED & CATHY SHORT
 DAVE & CHRISTINE SIEKS

DR. KARL & MRS. PAULA SINGER
 CLIFF SINNOTT & SARA BAER-SINNOTT
 JOHN & JOAN SKEWES
 SAM SLOSBERG
 KELSEY SMITH
 MICHAEL & JEANNE SMITH
 WILLIAM SMUCKER & BARBARA SHEA-SMUCKER
 WILLIAM & SALLY SMYSER
CHRISTOPHER & MELISSA SNOW
 L. T. SPANEY
MICA & HOLLY STARK
 WALTER STEPHENSON & JOAN HORTON
 MARGUERITE SWAIN
 DAVID & ELIZABETH SWEET
LOIS SWICK
 DAVID TAYLOR
 LES & SHARON THAGARD
 TIAA CHARITABLE
 — MARTIN LEE & NANCY LAMBERT FUND
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 WARREN & ADELE TRESTED
 ROBERT & SUSAN TRUE
 CHARLIE & JEAN TUCKER
 HERBERT & NANCY UEDA
 MATTHEW VADEBONCOEUR & DAVID DEXTER
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 NANCY VATISTAS
 ELIZABETH VERSHAY
 BEVERLY WALKER & SHIRLEE WALKER
 PATRICK & THERESA WALKER
 DOUGLAS WEBB & PAMELA SHAW
 DAVID & ILONA WEBER
 KEN WEBER & DEBORAH SADLER
 DICK WEYRICK
DOUGLAS & KATHERINE WHEELER
 DONALD & SYLVIA WHITMUM
 GEORGE & DIANE WILLANT
 BRIAN & BARBARA WILLIAMS
 SUSAN WILLOUGHBY
MICHAEL & KATELYN WILSON
SAMUEL & DOMINIQUE WINEBAUM
 SUMNER & HELEN WINEBAUM
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 PHILIP & MAE WINSLOW
 STEVE & JEANNE WISHENGRAF
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 MARA WITZLING & PETER CASS
 SHEILA WOOLLEY
 GAYLE WRIGHT
 MARY WRIGHT
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Up To \$99

ANONYMOUS (21)
ANONYMOUS
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 KURT & SARAH ALDAG
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ZOE ALDAG‡
 PAMELA ALEXANDER
 JOHN ALEY
 ANTONIO ALMEIDA
DANI ALMEIDA‡
 BRIAN & MOLLY AMEND
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 MAYBETH ANDERSON
 MICHELLE ANISON
BILL & ELIZABETH ARCIERI
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 SUSAN ARNOLD
 KRISTINE BABER
 BRIAN & BONNIE BACON
 STEPHEN BAILEY
 JOHN & MOYRA BAKER
 CLAYTON & PAMELA BARROWS
 JOHN BARTSCH & MARY COLVARD
 DAVID & KAREN BEATTIE
 LINDA BENNETT
 ANGELA BIGONIA
 STEVEN & LORI BIRD
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 BOB & DAWN BLANCHARD
 WILL BLAND & WENDY KESSLER
 PETER BOCK
 JON & BARBARA BODWELL
 CHRIS BOGARD
 RUTH BONTEFIELD
 FORREST & MARIANNE BORNKESSEL
 JASON BOSWORTH
 KAREN BOWKER
 REGAN BOWLEN & WALTER HOUSE
 PETER BOWMAN & HELEN TAFT
 SUZANNE BOWMAN & KATHRYN PERRY
DAVID & SHELBY BOYNTON
 GEOFFREY BRACKETT
 R. ALLEN & JILL BRANDT
 CHUCK BRAXTON
 LARRY & DEA BRICKNER-WOOD

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 JESSICA BUNKER
 KELLIE BURCH & MIKE GIUSTINO
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 STEPHEN & ADELA CARTER
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 SHEILA CARUSO
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 AARON & YUKA CASS
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 ALEX CHEETHAM & ROWAN SALEM
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 STEVEN & JESSIE CHRISTOPHER
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 CARLA COLE
 SUSAN COLE
 MATTHEW CONNOLLY
 JANE COOPER FALL
 CHERIE CORBETT
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 GREG & KELLEY ANNE CORSON
 LISA COTE
 PAIGE COVERT
 AMY CRAIG
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 KIM DAVIS SMITH
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 — WHIPPOORWILL CHARITABLE GIFT FUND
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 REX GALLAGHER
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 JEFFREY & SYDNEE GODDARD
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 RYAN GRAVES
 ERIC GRELISH
 MARILYN GREENE
 ALICE GROVER
KRISTEN GRUBBS & PERRY NELSON
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 CLAUDIA HACKETT
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 MELANIE HAMILTON
 PAUL & LINDA HAMLEN
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 BARRY & SUSAN HANTMAN
 DON HARMAN
 BETH HART
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 JULIE HAYES
 WILLIAM & CRESCENTIA ANNE HEALY
 ERIN HEFFRON & LINDSAY GEE
 JIM HENERBERRY & MELISSA GLIDDEN
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 JOHN HERMAN
 CINDY HIBERT
 BRITTANY HILL
JACQUELYN HILLIOS
 CHARLES HILTZ
 CHERYL HOFFMAN
 ADELE HOLCOMBE
 DAVE & PAULA HOLIGAN
 LINDA HOLLINS
 CAROL HOLLIS
 PAUL HOLTER
 MARK & MICHELE HOLT-SHANNON
 CLAIRE HOUSTON
 DENNIS HOWLAND & MARY KALTENBACH
 ROBERT & BETTY HOWLAND
 PAUL HUGHES
 PHILLIP & LOREN HUNT
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RUTH JAMES & BERT COLE
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 JEREMIAH JOHNSON
 KAREN JOHNSON
 KATIE JOHNSON
 PHILIP & NANCY JOHNSON
 CURTIS & ALISON JOHNSTON
 ALEXIA JONES
 MARLENE JONES
 RYAN JUDD & JENA BULGER-JUDD
 HOWARD & JOANNE KALET
 NANCY KANNER & DAVID SCHOFIELD
 WILLIAM KELLENBECK
 JIM KELLEY
 JAS & GAIL KENNEDY
 FRANCIS PAUL & KATHLEEN Q. KENNEDY
 ARTHUR KIM & LYSSA BAYNE-KIM
 PEGGY KIMBALL
 FRANK & GAIL KINGSTON
 HERB KLEIN
 JOANNA KLEIN
 LEWIS & ANNE KNIGHT
 CHARLES & JOANNE KNOX
 KEVIN & THERESA KOBYLINSKI
 LEONARD KORN & ELYSE BARRY
 EVE KORNHAUSER
 EDWARD & ELIZABETH KOTOWSKI
 ELIZABETH KRUSE & DAWN CLANCY
 PAUL & LYNN KURSEWICZ
 BETTY LA GRASSA
 TUCKER LAGASSE
 GARY & JUDITH LAMPHERE
 MICHAEL LANDGARTEN & SAMANTHA CURRAN
 NICK & LINDSAY LANZER‡
 AMY LARKIN & SHAUN DONNELLY
 LISS LAROCHE
 MICHAEL & JAMI LEGER

MARK & SUSAN LEITNER
 MEGAN LENK
 DON & NANCY LEPAGE
 SANDRA LEVIN
 CINDY LIMAURO
JAMES & JUDITH LINDSEY
 KENNETH & KATHIE LOBDELL
 JOAN LOCKHART
 BIANCA LOPEZ
 RICH & CARRIE LOUGEE
 THOMAS LYDON
 KITTY LYNCH
 DUNCAN & MAUREEN MACCALLUM
 KELSEY MACDONALD
SUSAN MACDOUGALL
 DOREEN MACGILLIS & DAVID COHEN
 STEVEN & BRENDA-SUE MACHALA
 KATE & RYAN MACKENZIE‡
 NICK MACOMBER
 CONRAD MAGNUSSON
 DONNA MAGUIRE
 SIMONE T. MAJOR
 STEPHANIE MARSHALL
 LUCAS MARTIN
 KATHLEEN MATERIUK
 CAROLYN MAUGER
 LYNN MCCARTHY
 SHAUNE MCCARTHY & ED CHARLE
 WILLIAM & SUSAN MCCARTHY
 PATRICK & BRENDA MCCARTNEY
 ELIZABETH MCCRARY
 LAURIE MCCRAY
 JAMES & MAUREEN MCNEANEY
 LOU MCGOVERN
 ROB MCGREGOR
 CLAYTON & CAROL MCKENNEY
 JON & ANNETTE MCKENNEY
 JAMES & LINDA MCLENNAN
 CHESTER MEADE & ANN YENCHICK
 DAVID & DOROTHY MERRILL
 JUDY MILLER
 LINDSAY MILLER & PETER AMBLER
 RICHARD MILLER
 DONALD MISCHKE
 ANDREW MOE & SARAH HILLIGOS-MOE‡
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 WENDY MORISSETTE
 MIKE & COLLEEN MORNEAULT
 MICHAEL & MICHELE MORRISSEY
 ANN MOWERS
SARAH MRAZ & JOHN MACKENNA
 WILLIAM & PATRICIA MRAZ
 MIKE MUNLEY
 KERRI NEAL
MICHAELA NEIRO
 SALLY NICKERSON
 REBECCA NIEBLING
 JEFFREY & SYLVIA NOLLET
 KEVIN NORR
 MO O'LEARY
 JOHN & KAREN OLIVER
 GEORGE & CAROLYN OLSON
 PAUL O'NEIL
 PATRICIA ORDWAY
FRANK & KIMBERLY ORIFICI
 ELLYN OTT
 PAUL PANISH & TESS HALL
STEVEN PANISH & VIRGINIA LONG
 ISOBEL PARKE
 JOHN PARKER
 NANCY PATTON
 NANCY PELLEGRINI
 MARK & KAREN PENDERGAST
 MARIANNE PERNOLD
 CARL & NANCY PETERSON
 JOHN PETERSON & SUSAN DOCTROW
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 TODD & JENNIFER PISKOVITZ
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 NATHAN POLAND
 JANET POLASKY & WILLIAM LYONS
 ALEXANDER & JENNIFER POPE
JANE PORTER
 GREGORY & MARGERY PRAZAR
 CARL PRELLWITZ
 CATHERINE PRITCHETT
 LINDA QUINLIVAN
 IAN RAUM
 CONNIE REARDON
 MEG REID
 CAROLE RENSELAER
 PATRICK REYNOLDS & KATANNA CONLEY
 MARSHA RICHELLI
 JOYCE RICKLEFS
CHET & DIANE RILEY
 WAYNE & PAT RITTER
 PAUL & SHEILA ROBERGE
 JANE ROBIE
 JOHN ROBINSON
 FREDDIE ROCHE
 LOIS RODENHUIS
 CARL ROHACEK
 CHRIS ROSE & SARAH BAKER

THANK
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SELTIES!

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 WALTER & EMMA ROUS
 EDWARD & JUDY ROWAN
 LEE RUBIN & LUCY SALYER
 JAMES & NANCY RYAN
 BECKY SAND
 LESLIE SANDS
 MICHELE SASMOR
 GAIL SAWYER
 MARGARET SCHOENE
 VIRGINIA SCHONWALD
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 ROBERT & DIANE SCHROEDER
 ROBERT SCHUR JR.
 MEGAN SELF & ERICH THUMM
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 GERARD SEVIGNY
CHRISTOPHER & EDITH SHIPLEY
 CHRIS SIEVE-LOWN & BRAD LOWN
 ROY & MICHELE SMALL
 BRIAN & DANELE SMITH
 BRUCE & ANNE SMITH
 CLAYTON SMITH
 HENRY SMITH
 MATT SMITH
 PETER & MARTHA SMITH
 RODDI SMITH
 STACEY SMITH
 ELIZABETH SNARR & DOUG SCHLICK
 ELLEN SNYDER & SESHAKRISHNAN SRINIVASAN
 JOSEPH & KAREN SOUNEY
 JUDITH & CARL SPANG
 MIKE & PATRICIA SPELTZ
 DAN & MOLLY SPERDUTO
 GEOFFREY SPITZER
 CLINTON & FRANCESCA SPRINGER
 CURTIS SPRINGER
 THE ST. JEANS
 ISSAC & SARAH ST. MARTIN
 AMANDA ST. PIERRE
 BILL & KAREN STAINES
 DAVID & MARIAN STEIMKE
 RICHARD STEVENS
 BRUCE & JANET STOCKER
 CHRISTOPHER STONE
 RICHARD & JENNIFER SULLIVAN
 DAVID & LYNNE SWEET
 JOHN & JOAN SZOKE
 STEVEN TAETZSCH & NANCY GITSCHE
 WILLIAM & SUSAN TANGUAY
 JESSIE TANNER
 AMY TETREAULT & KRIS KIMBALL
 JIM & PAT THEISEN
 LAURA THEOBALD
 JACQUELYN THOMAS
 JO ELLEN THOMAS
 EDWARD & MARGARET TILLINGHAST
 PETER TILTON JR.
STEPHEN & KAREN TOSTI
 DEBORAH TOWLE
 MARK TRAFTON & CHERYL ROTONDO
 ROLAND & DEBRA TREMBLAY
 WILLIAM & BERTHA TRENTLY
 KATE TURNER
 JIMI TUTOR
 JENNIE TYBURSKY
 KATHLEEN ULLRICH
 ELIZABETH VALWAY
ANDRE & ANNARIE VAN COESANT
 MARK & DIANE VAN COPPENOLE
 PETER & LEE VANDERMARK
PETER & GAYE VORKINK
 DAVID & SUSAN WAKEFIELD
 JOHN WALLACE & LESSA BRILL
 DAVID WATTERS & JANICE ALBERGHENE
 RODNEY & SUSAN WATTERSON
 ANDRA WELCH
 PETER WELLENBERGER
 ROBERT WENTWORTH
 ABIGAIL WHILE
 FREDERICK & VIRGINIA WHITE
 JESSICA WHOLEY
 MARIKA WILDE
 JOHN & LUCY WILKINSON
 ELIZABETH WILLEY
 PHILIP & KIMBERLY WILLIAMS
 ANDREW WILSON
 MELISSA WILSON
 DALE & ELIZABETH WISLER
 THOMAS & CYNTHIA WITMER
 DIANE WOODS
JOHN & LAURIE WOODS
 BEN WOODWARD
 KIM WORKINGER
 REBECCA WRIGHT & ROD LOISELLE
 PETER YARENKY & EMELINE DEHN-REYNOLDS
 SHANTAR & ABBY ZUIDEMA

BUSINESSES & ORGANIZATIONS

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 NORTHLAND FOREST PRODUCTS, INC.
 REVISION ENERGY
 THE NATIONAL CENTER FOR THE IMPROVEMENT OF EDUCATIONAL ASSESSMENT, INC.

\$1,000-\$2,499

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 ERIC C. MITCHELL & ASSOCIATES, INC.
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 PILGRIM UNITED CHURCH OF CHRIST

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 CHARTER OAK CAPITAL MANAGEMENT
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 NEMO EQUIPMENT
 PAX WORLD FUNDS
 PROVIDENT BANK
 RANSMEIER & SPELLMAN
 SEABROOK CONSERVATION COMMISSION
 STEPHENSON STRATEGIC COMMUNICATIONS
 TRUSLOW RESOURCE CONSULTING
 UPTON & HATFIELD, LLP
 WASTE MANAGEMENT OF NEW HAMPSHIRE
 WENTWORTH BY THE SEA, MARRIOTT HOTEL & SPA
 YANKEE THERMAL IMAGING

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ALTUS ENGINEERING
 AMBIT ENGINEERING
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 BILL BARTLETT JR., INC.
 BURNS, BRYANT, COX, ROCKEFELLER & DURKIN, P.A.
 CATHERINE ARAKELIAN GRAPHIC DESIGN
 CHINBURG BUILDERS
 CORNERSTONE TREE CARE
 CRAFTS APPRAISAL ASSOCIATES
 DERRY CONSERVATION COMMISSION
 DONAHUE, TUCKER & CIANELLA, PLLC.
 EAST COAST BIO
 ECOPHOTOGRAPHY
 FARM CREDIT EAST, ACA
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 GRAHAM TIRE & AUTO, INC.
 HONEYWELL INTERNATIONAL, INC.
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 MADDEN REALTORS
 PEOPLE'S UNITED BANK
 PROULX OIL & PROPANE
 RUFFNER REAL ESTATE LLC
 S. A. CIBOROWSKI NOMINEE TRUST
 THE ACORN SCHOOL
 WENTWORTH HUNT INC.

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 DOUCET SURVEY, INC.
 EMERALD VALLEY NATURAL HEALTH
 FLATBREAD COMPANY-HAMPTON
 GREAT ISLAND GARDEN CLUB
 IRONWOOD DESIGN GROUP
 JOHN SNOW, INC.
 KENSINGTON CONSERVATION COMMISSION
 NEW DURHAM CONSERVATION COMMISSION
 NORTHEAST CREDIT UNION
 PETER SAWYER ANTIQUES
 ROCHESTER CONSERVATION COMMISSION
 SEAWALK SUITES
 THE OAR HOUSE
 THROWBACK BREWERY

Up to \$99

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 COMMUNITY HEALTH CHARITIES OF NORTH CAROLINA
 CUNNINGHAM RESOLUTIONS
 EVERGREEN FARM

KAREN KELLEY EQUINE PHOTOART
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 JANE'S TRUST
 LAND TRUST ALLIANCE
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 NH LAND AND COMMUNITY HERITAGE INVESTMENT PROGRAM
 PISCATAQUA REGION ESTUARIES PARTNERSHIP
 STARITCH FOUNDATION, INC.
 THE GATEWAY FUND

MATCHING GIFTS

BENEVITY CAUSES
 BMS MATCHING GIFT PROGRAM
 EXXONMOBIL FOUNDATION, MATCHING GIFT PROGRAMS
 GE FOUNDATION
 HONEYWELL INTERNATIONAL, INC.
 JOHN HANCOCK MATCHING GIFTS PROGRAM

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 TOM & PATIENCE CHAMBERLIN
 TERRANCE COYLE
 ANNIE DE COSSY
 MICHELE FENNELL
 DAVID & DIANA KIRKPATRICK
 ROLF R. LIJUM
 LINDA MCGIVERN & BEN THAYER
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 JANE NELSON

THANK YOU SELTIES!

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 PHILIP PRIMACK
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 ROBERT & DEBBIE LEACH
 DR. THOMAS LEE & ANTOINETTE
 HARTGERINK
 SAMUEL LEMERIS & NICOLE SAWYER
 MEGAN LENK
 DON & NANCY LEPAGE
 PAM LESSARD
 NANCY LEWIS
 LEWIS FAMILY FOUNDATION

FRED & REBECCA LICHTENFELS
 DONNA & ANDREW LIETZ
 SUZANNE LODER
 THEODORE LODER
 JOHN & KIMBERLY LOOSMANN
 KIT LORD & MARK GILDEA LORD
 ANTHONY & CARRIE LYONS
 JORGE MADARIAGA
 SIMONE T. MAJOR
 TIM MALLARD & EMILY DAVIE
 OSCAR & SARAH MARTINEZ
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 SUE MAYOTTE & VINCENT BATEMAN
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 FRANK & DIANE MCCANN
 WILLIAM MCCARTHY & ANA EGANA
 TESSA MCDONNELL & ANDREW LOVE
 RYAN & ERICA MCGEE
 JAMES & LINDA MCLENNAN
 ANTHONY MCMANUS
 PAUL McNAMARA & PAWN NITICHAN
 SUZANNE & PAUL MCNEIL
 ALICE G. MEATTEY
 ANNE MELVIN
 AMANDA MERRILL
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 HEATHER MILLER
 ANDREW & BARBARA MOORE
 CHARLES & LORI MORENO
 GARY MORSE & MICHELLE M. MEISTER
 BYARD MOSHER
 ROBIN MOWER
 SARAH MRAZ & JOHN MACKENNA
 ANITA MULVIHILL
 DENNIS MUNSON
 PATRICK MURPHY
 CHRISTINE MURRAY
 PAUL & RACHEL NEAL
 JONATHAN & CARRIE NEILL
 PAUL NEVE & GRETCHEN STORER
 NH FISH AND GAME DEPARTMENT
 NH LAND AND COMMUNITY HERITAGE

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 STEVEN PANISH & VIRGINIA LONG
 MATT & AMY PAPINEAU
 CHRISTOPHER PARKER & KATHERINE
 PARKER-WRIGHT
 WILLIAM & SANDRA PARKER
 EDWARD PARTEN & MICHELE RAWSKI
 RICHARD PASCOE
 LINCOLN PEIRCE
 JOANNA PELLERIN
 OTIS PERRY
 LYNN PETERSON
 MARK PHALEN & DEBRA GEORGE
 DAVID & JANE PILLEMER
 JOSEPH POSTICH & WENDY BLISS
 DOUGLAS & DEBRA POULIN
 JOAN PRATT
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 RICK & STACEY PURSLOW
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 DARAYL REMICK
 GEORGE RICH
 SALLIE RICKER
 MICHAEL & VENDY ROBERTS
 PAUL & CHARLENE ROCHE
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 TERRY ROGERS
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 DONNA ROY
 CAROLYN RUDY
 PAUL RUNCY & LESLIE PASTERNAK
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 JOHN & JUDITH RYSTAR
 PHILIP SACK
 COLIN & EMILY SAMUEL
 PRESTON SAMUEL
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 LOUIS & BETTY SANTUCCI
 MICHELE SASMOR
 JEFF & LINDA SAUNDERS
 LUIGI SCARSILLONI
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 JOHN SEAVEY
 JAMES & VICTORIA SELLERS
 GREGG SESSLER
 DAVID SEVEY
 DENNIS SHANAHAN
 BRIAN SHEA
 SCOTT & MARGERY SHEPARD
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 WAYNE SHIRLEY & MARY BETH
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 ROBERT & JENNIFER SHONE
 STEVE & JULIE SHOPE
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 ROBERT & PATRICIA SILBERBLATT
 L. PAUL & ELAINE SINOTTE
 PHYLLIS SLOAT
 COLEEN SMEAD
 AMY SMITH
 DAVID SMITH & JEANNE LINK
 FREDERICK B. & NANCY SMITH
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 KITTY SPITZER
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 ASHLEY STEEL
 BRADLEY STEVENS
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HAROLD STRAND
 PETER STRANGS
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 ELAINE SULLIVAN
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 THE LATEST DEVELOPMENT LLC
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 THE TRAVIS FAMILY
 TRI-CITY SUBARU
 RAYMOND TURMELLE
 LINDA TYRING & HAZEL KINGSBURY-CURTIS
 U.S. FISH & WILDLIFE SERVICE
 – COASTAL WETLANDS CONSERVATION
 PROGRAM
 – WILDLIFE AND SPORT FISH
 RESTORATION PROGRAM
 MATTHEW VADEBONCOEUR & DAVID
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 JAMES & PATRICIA VAILLANCOURT
 VANGUARD CHARITABLE
 – THE BRILL WALLACE CHARITABLE
 FUND
 THOMAS VOSS
 JOHN WALLACE & LESSA BRILL
 BRIAN WALSH & LINDA PATCHETT
 TED WALSH & MAYA GLOS
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 CHARLES WILLIAMS
 CHRISTINA WILSON
 PHYLLIS BRILL WINGRAT CHARITABLE
 REMAINDER ANNUITY TRUST AND THE
 SOCIETY FOR THE PROTECTION OF NEW
 HAMPSHIRE FORESTS
 JANIS WOLAK
 DICK & MARY LOU WOLLMAR
 FIONA WOOD
 SANDRA WOODCOCK
 ROBERT & JOAN ZELONIS
 NATE & LAUREN ZIKE
 HOLLY ZILAFRO

**Town of Windham #2
 Amendment**
 TOWN OF WINDHAM#

Zanard Forest

GREAT BAY RESOURCE PROTECTION
 PARTNERSHIP
 NH DEPARTMENT OF ENVIRONMENTAL
 SERVICES AQUATIC RESOURCE
 MITIGATION FUND
 USDA NATURAL RESOURCES
 CONSERVATION SERVICE WETLANDS
 RESERVE PROGRAM

THANK
 YOU
 SELTIES!

INVESTMENT PROGRAM
 NH STATE CONSERVATION COMMITTEE
 CONSERVATION GRANT PROGRAM
 HEATHER NEWAY
 PAUL & LOIS NICKERSON
 DAN & ROSALYN NIEMAYER
 SHERRI NIXON
 RAYMOND NOILES & JUDITH SANTANGELO
 SPENCER NOWAK
 REGINA O'GRADY-LESHANE & PETER
 LESHANE
 GEORGE & CAROLYN OLSON
 KURT OLSON
 JENNIFER OMAND
 KELLY OMAND
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 LANDSCAPES INITIATIVE, MADE
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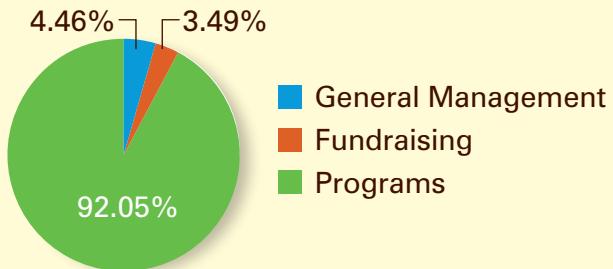
2017 Financial Report

This summary financial report is based on the complete Financial Statements prepared by the certified public accounting firm of Rowley & Associates, Inc., which has completed an audit of the books of SELT for the years 2010 through 2017. A copy of the complete Financial Statements for 2017 or prior periods is available upon request. Please contact Brian Hart, Executive Director, at 603-778-6088 or via email bhart@seltnh.org.

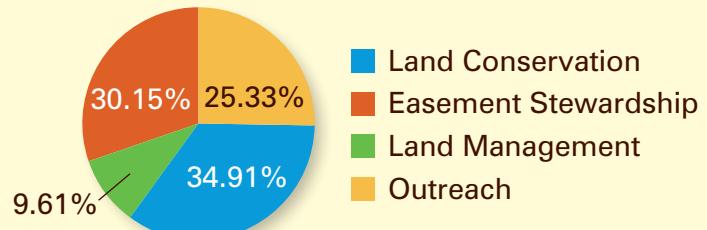
Statement of Financial Activities

REVENUES	2017	2016
Operating		
Contributions	286,031	595,100
Membership Dues	154,092	169,921
Special events	73,551	52,827
Interests and dividend income	16,505	16,339
Contracted services	5,963	4,729
Other	1,580	2,860
Unrealized Gain on Investments	171,598	88,647
Special Projects¹		
Contributions ²	5,563,948	5,413,344
In-kind services	612	1,291
Real estate subject to life estate	320,000	0
Land and easement value	1,443,938	4
Total Revenues	8,037,818	6,345,062
EXPENSES	2017	2016
Operating		
Program		
Easement Stewardship	176,593	149,026
Land Management	56,302	59,112
Land Conservation	204,478	197,046
Outreach	148,399	247,805
General and Administrative	296,789	302,717
Fundraising	225,766	131,465
Special Projects	5,541,388	7,035,941
Total Expenses	6,649,715	8,123,112

2017 Expenses – All Activities



2017 Program Expenses



Restricted and Designated Funds

SELT holds numerous funds that are donor restricted or board designated for specific purposes.

Fund	Purpose	12/31/2017	12/31/2016
Conservation Easement Stewardship Fund^{3,6}	to cover the annual costs for stewardship and defense of all conservation easements held by SELT	1,371,776	859,511
Exeter River Conservation Fund	to support land conservation projects on the Exeter River in Brentwood	0	10,159
Land Management Fund⁴	to support the long-term ownership, management, and stewardship costs of fee-owned properties of SELT	672,068	340,182
Lamprey River Land Protection Fund	to support land conservation efforts on the Wild and Scenic Lamprey River in Durham, Epping, Lee and Newmarket	193,686	213,933
Legal Defense Fund⁵	to support the legal defense of all conservation easements, executory interests, and fee ownerships of SELT	198,309	164,000
Piscassic Greenway Fund⁶	to support the long-term management, stewardship, and protection of SELT's Piscassic Greenway in Newfields and Newmarket	111,044	102,019
SELT Fund⁶	to support the mission and operation of SELT	106,473	97,819
Sweet Land Protection Fund	to provide short-term financing to purchase land or conservation easements	208,394	160,823
Strategic Land Conservation	to support land conservation projects that protect drinking water, farmland, and living landscapes	771,057	532,088

¹ Special projects include the purchases of land or easements and the completion of significant land management projects such as trail construction.

² In 2015, SELT revised its accounting practice to record grants for the purchases of land or easements at the time of commitment by the funding agency rather than at the time of expenditure. Therefore, significant revenues were recorded for projects that will close in future years.

³ The New Hampshire Charitable Foundation holds and manages \$640,609 of the 12/31/17 balance.

⁴ For reporting purposes, the reported balances include property specific funds as well as funds for general land management.

⁵ In 2016, SELT's Board established a segregated fund for legal defense of all conservation real estate interests.

⁶ Held and managed by the New Hampshire Charitable Foundation. SELT receives an annual distribution, based on the performance of the investments for a 20 quarter rolling average.



SELT

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