



# SELT

SOUTHEAST LAND TRUST  
of NEW HAMPSHIRE

*Saving Special Places, together*

Annual Report 2017





# the big picture

## Leadership Letter

Dear SELTies,

*It is our privilege to share SELT's 2017 Annual Report and convey to you our deepest appreciation for helping advance our mission of conserving land for people and nature. As you will read, your gift made so much possible in 2017.*

*In all ways, 2017 was another year of superlatives: the most land conserved in one year (2,500+ acres), the largest land conservation project (Stonehouse Forest), the largest number of donors (1,700+), and the most lands stewarded under our care (18,500+ acres). Wow! We hope you'll enjoy perusing the land conservation section of this report, which demonstrates our steadfast focus on saving what matters – clean drinking water, living landscapes, and farmland for the future.*

*Stewardship of our existing lands achieved a remarkable milestone that we're very pleased to share: 2017 marked the 10th year of consecutively monitoring all 230+ conservation easements in our care. The core of our stewardship work is keeping the promise of conservation by developing good working relationships with landowners. Our stewardship work helps landowners achieve their goals while honoring their conservation commitment.*

*Our lands are the best ambassador for our vision. Our "Get Outside" initiative expanded to include an additional three properties, helping people comfortably explore new places with informative kiosks, signed trails, and trail guides. Our guided field trips continue to be popular with young and old, sharing new places and the wonder of nature.*

*As you review this report, we hope you see and feel the profound impact of your support. Your gifts of time, treasure, and talents allow SELT to save what matters, share it with others, and steward it for future generations. Really, we cannot thank you enough.*

*Our deepest gratitude,*



Sam Reid  
PRESIDENT OF THE BOARD



Brian Hart  
EXECUTIVE DIRECTOR

### A Mark of Distinction

The accreditation seal **AFFIRMS** national quality standards are met.



- ✓ SOUND FINANCES
- ✓ ETHICAL CONDUCT
- ✓ RESPONSIBLE GOVERNANCE
- ✓ LASTING STEWARDSHIP

[www.landtrustaccreditation.org](http://www.landtrustaccreditation.org)

Aerial of Stonehouse Forest.

PHOTO CREDIT: BRIAN CROWLEY/CROWLEY DIGITAL

Cover: A family explores Stonehouse Forest.

PHOTO CREDIT: ©JERRY AND MARCY MONKMAN/ECOPHOTOGRAPHY



# you did it!

SELT's land conservation efforts in 2017 conserved more than 2,500 acres – made possible by you!



- Farmland for the Future
- Living Landscapes
- Clean Drinking Water







Spring at Gauthier Farm.

PHOTO CREDIT: LYNN GAUTHIER

### *Community Farm & More Saved* **Gauthier Farm Easement**

**Rochester, 163 acres**

- Productive agricultural fields and local farm products
- Highly-ranked wildlife habitat
- More than 7,400 feet of shoreline on the Salmon Falls River
- Floodplain forest that filters water for wildlife and downstream public use



**Closing Day for Gauthier Farm. *L to R (seated):* Rita & George Gauthier, City Attorney Terence O'Rourke *L to R (standing):* SELT Project Manager Jeremy Lougee, City Planner Seth Creighton, City Manager Daniel Fitzpatrick**

PHOTO CREDIT: LYNN GAUTHIER

“ Our family has grown up in these fields, fished and played at the river's edge, and continues to work hard to make a living the old fashioned way. We thank the City of Rochester and SELT for helping us to conserve this farm in perpetuity so that it remains a part of Rochester's agricultural heritage and beautiful rural landscape. ”

—GEORGE GAUTHIER





# Living Landscapes

*Expansive forest saved & public access granted*

## Stonehouse Forest

Barrington, 1,533 acres

- Largest SELT-owned property
- Vibrant wildlife habitat for rare, threatened, and endangered species
- Two natural ponds (Round Pond and Little Round Pond), extensive wetlands, and clean flowing streams
- Varied topography with rock outcrops, large boulders, and small cliff faces
- Once closed for public access, now access is guaranteed with a trail system planned for 2019
- Keep up to date on trails and more at [seltnh.org](http://seltnh.org).

“The conservation of Stonehouse Forest doesn’t only benefit the myriad plant and wildlife species that call it home, but will be a fabulous recreational resource for the townspeople for generations to come.”

—JOHN WALLACE, CHAIR OF THE BARRINGTON CONSERVATION COMMISSION

### You did it!

450+ private donors helped save Stonehouse Forest.

Stonehouse Forest.

PHOTO CREDIT: BRIAN CROWLEY/CROWLEY DIGITAL

## *For the Greater Good*

### Cafasso Conservation Land

Barrington, 2.11 acres

- Gift of land abutting the Stonehouse Forest
- 700 feet along Swain Road
- Buffers important wetland system

“Knowing now that our land will be a part of something much bigger, to be enjoyed by all, to be protected from rampant development, to have a forest conserved, to be home to wildlife, it has made us content knowing that we have done something for the greater good.”

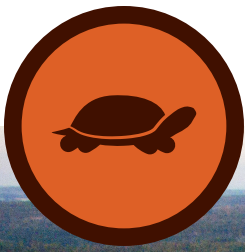
—JOHN CAFASSO



John & Cindy Cafasso.

COURTESY PHOTO





# Living Landscapes



## You did it!

*65 Private donors  
helped expand the  
Musquash.*

## *Expanding the Musquash*

### **Mathes Tract & Doyle Easement**

**Londonderry, 175 acres**

- Two separate projects expand the Musquash Conservation Area to 1,575 acres
- Creates new access and ensures the popular Heron Trail and the Shoots & Ladders Trail remain open
- Forests filter drinking water and provide critical habitat for wildlife, including several rare species
- Protects streams and wetlands critical for public water supplies, including Pennichuck Water Works
- Easement on 26-acre Doyle property
- 149-acre Mathes Tract acquired by SELT and transferred to NH Fish and Game Department

Aerial photo of the northern Mathes tract.

PHOTO CREDIT: JERRY MONKMAN/ECOPHOTOGRAPHY



Enjoying the view of the Isinglass River.

PHOTO CREDIT: JOHN WALLACE

## *Native Fisheries & Local Trails Protected*

### **Barr-Laggis Easement**

**Barrington, 55 acres**

- More than 4,000 feet of scenic frontage on the Isinglass River
- Significant native plants and an important native fishery
- Includes a portion of the popular Barrington Trail, which connects the Town's ball fields on Smoke Street to Greenhill Road

## *Tucker & French Family Forest Grows*

### **Trendezza Tract**

**Kingston, 12 acres**

- Addition to existing Tucker & French Family Forest
- Features critical wildlife habitat and buffers stream and wetlands complex



## *A Gift Inspired by Others*

### **McElheny Addition to Franklin Preserve**

**Rollinsford & Dover, 26 acres**

- 1,000 feet along the tidal Salmon Falls River and 1,050 feet of riparian corridor along the Garvin Brook
- Garvin Brook is an important area for future salt marsh migration with sea level rise
- Filters runoff and prevents erosion from entering Great Bay
- Abuts salt marshes that are a highly productive nursery for many saltwater species and provides cover for waterfowl and shorebirds
- Donated land added to the existing SELT Franklin Preserve, now known as the Franklin-McElheny Preserve

“At the moment the beautiful forest was acquired in October 1971, conservation was on the agenda. The late Ashton Hallett represented Three Rivers Farm in the sale. Ruth’s and my pleasure in the environment was immeasurably increased by the Franklins’ preserve along the river. So it seemed natural, a way to keep faith with our longtime neighbors, to permanently protect much of our holding when it came time to leave.”

—VICTOR MCELHENY



The McElhenys enjoying the trails in the Franklin-McElheny Preserve.

PHOTO CREDIT: ©JERRY AND MARCY MONKMAN/ECOPHOTOGRAPHY

## *Another Link in the Pawtuckaway to Great Bay Greenway*

### **Zanard Forest**

**Nottingham, 65 acres**

- Features 11-acre beaver pond and stream system including critical wildlife habitat, unique forest type, and plant communities
- SELT-owned property adjacent to Sweetser Farm and Harveys’ Kennard Hill Forest, conserved in 2016



Beaver pond at the Zanard Forest.

PHOTO CREDIT: MARK WEST





# Clean Drinking Water

## *Critical Habitats & Waterways Saved*

### **DeYoung-Fralic Conservation Area** Brentwood, 105 acres

- Forests, wetlands, and high-priority wildlife habitat
- More than 3,700 feet along scenic Exeter River
- Gifted to SELT by John and Lois DeYoung after conveyance of easement to USDA Natural Resources Conservation Service

The Exeter River along the DeYoung-Fralic Conservation Area.

PHOTO CREDIT: JEREMY LOUGEE, CONSERVATION PROJECT MANAGER

## *Clean Drinking Water Protected*

### **Town of Derry: Caras & Sawyer Easements**

Derry, 63 and 75 acres

- Two projects conserve Town-acquired land to ensure clean drinking water for a public well and the Town of Salem
- Several miles of trails and woods roads for exploration
- Provide open space along the Town of Derry Bike Path and the Rockingham Rail Trail
- Uplands that buffer a Town of Derry designated Prime Wetlands and Ballard Pond



Wetlands on the Caras Easement.

PHOTO CREDIT: SELT STAFF





## *A Signature Vista*

### **McGivern & Thayer Easement**

**Rollinsford, 39 acres**

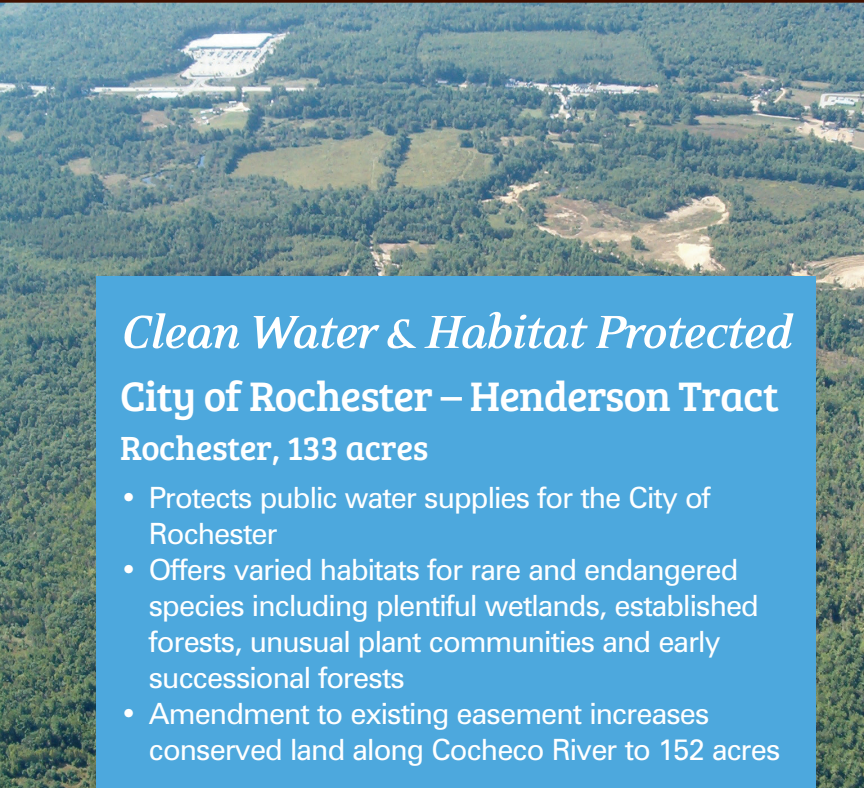
- Wellhead Protection Area for Rollinsford public drinking water well
- Productive wildlife habitat is home to many grassland bird species, monarch butterflies, and waterfowl
- Provides scenic vistas from Roberts Road
- Easement gift

“It feels really good to offer up a signature vista for the enjoyment of not just our family, but for all. We are merely the most recent stewards of this property, but we are proud to be, in the end, the ones who will preserve its unique characteristics for the years to come.”

—LINDA MCGIVERN

Dusk over the McGivern & Thayer Easement.

PHOTO CREDIT: LINDA MCGIVERN



## *Clean Water & Habitat Protected*

### **City of Rochester – Henderson Tract**

**Rochester, 133 acres**

- Protects public water supplies for the City of Rochester
- Offers varied habitats for rare and endangered species including plentiful wetlands, established forests, unusual plant communities and early successional forests
- Amendment to existing easement increases conserved land along Cocheco River to 152 acres

## *Town Forest Protected with “Yes” Vote*

### **Windham Town Forest**

**Windham, 56 acres**

- 81% of voters authorized easement at the 2016 Town Meeting
- Expands existing Town Forest under easement to 134 total acres
- Partially within a source water protection area for the Town of Salem water supply



# steward

## Land Management

Land management can mean a lot of different things. Sometimes it means trail creation and maintenance. Other times, it means harvesting timber to create or maintain critical habitats like young forests or removing invasive species to boost native flora and fauna. SELT works with licensed foresters and wildlife biologists to stay aligned with best management practices. Our efforts are bolstered by dozens of volunteers who contribute their time and talents to help complete projects on SELT lands.

In 2017, we worked to connect people to place by building trails, creating habitats, and opening more SELT lands with trail guides and maps.

## Building Trails

Stonehouse Pond is one of the most popular SELT reserves. Working with NH Fish and Game Department and Barrington Police and Fire departments, SELT developed a plan for parking, new trails, trail closures, and signage. On Earth Day 2017, this plan went into action with three bridges and two new trails built by 50 Timberland employees. Other improvements are ongoing.

At Burley Farms, volunteers from Phillips Exeter Academy and Westinghouse Corporation (during United Way Day of Giving) were essential to the creation of a new loop trail. It follows an old cattle path along the edge of the fields to a spot overlooking the ~40-acre beaver pond and regenerating young forest.

## Creating Habitats

Young forests, also called early successional forests, are in sharp decline statewide. This impacts wildlife and native plants adapted to these habitats. This year, after 40 years of growth since a previous timber harvest, SELT cut about 14 acres of forested land at the Two Rivers Wildlife Preserve in Epping. This cut will regenerate into dense young hardwood and bramble thickets – ideal for many species of wildlife. Additional management is anticipated in 2018, including repairs to the road frontage and grass cover along Dimond Hill Road.

## Connecting People to Place

SELT opened the Mast Road Natural Area public trail system – including a universally accessible trail, too! Volunteers from Timberland, Vapotherm Corporation (twice), and Liberty Mutual made this possible. Thanks to active management such as timber harvests, sand pit reclamation, bridge building, and trail creation, natural habitats are being restored.

Trail guides were completed for the Mast Road Natural Area, Howard Swain Memorial Forest, and Franklin-McElheny Preserve. SELT now offers seven trail guides. Download a copy online or pick up a map in our office.

*Left: Volunteers from Timberland spent Earth Day building bridges and creating new trails at Stonehouse Pond.*

PHOTO CREDIT: DAVID VIALE





# Easement Monitoring

Acquiring an easement on a property is just the first step of a long journey. Staff members conduct annual property visits to ensure that properties are being managed in accordance with the terms of each easement deed.

We take our obligation for stewardship of the conservation easements we hold seriously. As of the end of 2017, we are thrilled we can say that we have monitored every property, every year, for ten years!

While monitoring is an obligation, it's also an opportunity to build relationships with landowners. Our easement stewards check in with landowners, help answer land-use questions, learn about their plans for the property, and point them toward resources to help achieve their plans. We value our relationships with easement landowners and are grateful we are able to work together in perpetuity for the ongoing protection and stewardship of a property for the benefit of many generations to come.



*Top above:* Suzanne Peterson (left) of the Lamprey River Advisory Committee, and Joanie Pratt (SELT Board member) cut the ribbon at a trail opening at the Mast Road Natural Area.

PHOTO CREDIT: JERRY MONKMAN/ECOPHOTOGRAPHY

*Above:* Phillips Exeter Academy students removed invasive species as part of their Climate Action Day.

PHOTO CREDIT: SELT STAFF

“ The site walk is one of the most enjoyable parts of the job. Many landowners have owned the property for decades – even generations. It’s really fun to walk with them and learn about the family history, the property history, and hear how things have changed over time. It’s also a great way to stay up to date about management activities and keep landowners engaged. ”

—DANI ALMEIDA,  
CONSERVATION EASEMENT STEWARD

SELT Conservation Easement Steward Danielle Almeida and landowner Ed Duston walk the Duston easement in Hampstead.

PHOTO CREDIT: JERRY MONKMAN/ECOPHOTOGRAPHY



# share



A tour of the Mast Road Natural Area.

PHOTO CREDIT: JERRY MONKMAN/ECOPHOTOGRAPHY

## Get Outside

- 33 field trips, outreach events, and activities with more than 573 participants
- Three major events with more than 1,000 guests, including a sold-out Wild & Scenic Film Festival
- Five workdays with nearly 120 volunteers
- Two Grand Openings:
  - Mast Road Natural Area
  - Musquash Conservation Area



This green frog was found during a UNH field trip, coordinated by UNH Cooperative Extension, to Stonehouse Forest. PHOTO CREDIT: SELT STAFF



Snowshoeing at Harveys' Kennard Forest.

PHOTO CREDIT: SELT STAFF



# volunteer

## Volunteer Recognition

We are deeply grateful to the 100+ volunteers who supported SELT with their time and talent in 2017. The work we do is only possible because of their generous contributions! Do you want to get involved? Learn more at [seltnh.org/volunteer-opportunities](http://seltnh.org/volunteer-opportunities).

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### WORK-DAY ORGANIZATIONS

PHILLIPS EXETER CLIMATE  
ACTION STUDENTS  
TIMBERLAND EMPLOYEES  
VAPOTHERM EMPLOYEES  
WESTINGHOUSE ELECTRIC  
COMPANY EMPLOYEES

WE'VE  
GROWN  
BECAUSE  
OF YOU!

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**David Viale** Conservation Project Manager

*Left: Volunteers from Timberland spent Earth Day building bridges and creating new trails at Stonehouse Pond.*

PHOTO CREDIT: DAVID VIALE





# support

## Thank You!

We acknowledge and thank all donors who contributed to SELT in 2017. Donations of all sizes further our mission of saving the outdoors in New Hampshire. We strive to spell names correctly and recognize all donors. Should you identify an error, please accept our apologies and call us so that we may correct our records.

### Unrestricted Support

#### Key for symbols and colors

‡ indicates gift from a SELT staff member.

Evergreen Members (as of publication) are highlighted in green, recognizing their decision to make recurring monthly membership gifts.

### INDIVIDUALS

#### \$25,000+

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– THE BRILL WALLACE CHARITABLE FUND  
MERCEDES VOORHEES

#### \$250–499

ANONYMOUS (10)  
**ANONYMOUS**  
JOHN & DIANA APPLETON

THANK  
YOU  
SELTIES!

CHARLES & KATHARINE AUSTIN  
CHARLES & SANDY BLITZER  
BOB BRETT  
KAREN BROWNNELL  
HUNTER & KIRSTEN BROWNLIE  
JOHN & BONNIE BUNTON  
**LAURA BYERGO & MARK WILLIS**  
BRYAN CAMPBELL & REBECCA HENNESSY  
NANCY & DEWITT CARMER  
**CLIFFORD & HEIDI CHASE**  
MARTIN CHOQUETTE & SUSAN GARNEAU  
WESTON & BARBARA COOK  
JUDITH DAY & RAYMOND MILLER  
MICHAEL & DIANE DONAHUE  
JUDITH FARRELL  
RICHARD & VIRGINIA FITTS  
BOB & ALISON GOYETTE  
JUDD & KATHY GREGG  
ELIZABETH HALLETT & DAVID KITTREDGE  
HELENE HALLETT  
TODD HATHAWAY & KATHERINE COOPER  
ROBERT & PATTY HICKEY  
ROGER & PATRICIA HINDMAN  
LEWIS & RENAY HITZROT  
TODD HUDSON  
MARGARET IVES  
LAUREN JACOBY  
JUDITH JELLINEK  
**DAN & LINDA JONES**  
SHAWN & LYNNE JOYCE  
BYRON & KATHRYN KALOGERU  
LAURIE KELLEHER  
JAMES & KATHERINE KIBLER  
LEONARD & KATHLEEN KOPALA  
**SHEP KRONER**  
DAVID & ANN LANDRY  
GERALD & PATRICIA LANGDON  
**ALLEN & PATRICIA LAUGHLIN**  
DR. THOMAS LEE & ANTOINETTE  
HARTGERINK  
**JEREMY LOUGEE‡**  
ANNIE & GREG LYNCH  
EMILY MARSHALL & JON NICOLI‡

CHARLES & STEPHENIE MERRILL  
**EBERHARD & HANNELORE MOEBIUS**  
ROBIN MOWER  
**ERIC NICHOLS & ALISON WATTS**  
PAUL & LOIS NICKERSON  
ROBERT NUGENT  
DAVID & JANE PILLEMER  
DAVID PREND  
PHILIP PRIMACK  
FREDERICK & ADELE PULTIZER  
ROBERT & SALLY PUTH  
NANCY RAND  
**ANNE RANKIN & JOHN WEBBER**  
GAIL RICHARD & MICHAEL THIEL  
ELISABETH ROBINSON  
RUTHANNE ROGERS  
STEVE & JULIE SHOPE  
**LAURIE & GREG SMITH**  
HARRY A. & MARGUERITE SMITH  
NANCY STARKS-CHENEY  
PETER STECKLER & ERIN AESCHLIMAN  
STECKLER  
DR. DEREK & MRS. JEANNE STERN  
BRADLEY STEVENS  
DANNA & BILL TRUSLOW  
VINCE & CHERYL TULLEY  
ERIC & TRINA TURER  
KRISTIN VAUGHAN & EILEEN CUSICK  
**REBECCA WATTS & ADRIAN FIELDHOUSE**  
STANLEY WENTZELL  
TELL & CONNI WHITE  
JIM & LAURA WHITLOCK  
WALTER WINGATE & GABRIELE LIEBERG  
**ROBERT WOFCHUCK & HEATHER GILBERT**  
ANTHONY & LAURIE ZWAAN

#### \$100–\$249

ANONYMOUS (17)  
**ANONYMOUS (3)**  
ROBERT ADAMS & CONSTANCE AUBIN-  
ADAMS  
THOMAS & MIMI ADAMS  
**ISABEL ALEY & JURGEN NEBELUNG‡**  
**RICHARD ANTAL**  
DEBORAH LEE ARMSTRONG  
GEORGE & DEENA ATHANS  
PETER & DIANE ATTENBOROUGH  
VICKI BAGGIA  
**LINDA BALL**  
LAWRENCE & JOAN BATER  
JOHN & ANNE BAXTER  
LEN & RITA BENJAMIN  
TOM & SUSAN BLANDY  
DAVID & BARBARA BOHN  
DAVID & NANCY BORDEN  
STEPHEN & LYNNE BOTTOMLEY  
ANNA & DANA BOUDREAU  
BERT & PAMELA BOURGEOIS  
JOYCE BREAULT  
JOHN & ALISON BRENNAN  
BARBARA BRODERICK  
KATHLEEN BROWNBAC & HARVEY  
SHEPARD  
JOHN & IRENE BUSH  
DAVID & SUSAN CANADA  
GILLIAN CARTER  
FRANCIS CASSIDY  
JOHN & LINDA CAVANAGH  
JACK & DIANNE CHAMBERS  
JIM & LOIS CHAMPY  
AROL CHARBONNEAU  
STEPHEN CHASE  
WILLIAM CHILDS & LISA WILSON  
DAVID & ELIZABETH CHOATE  
SHAWNA CHROSTOWSKI  
STEPHEN CHURCH  
HELEN CLARK  
JACK & LINDA CLARKE  
**DEIRDRE CLEARY**  
SUZANNE CLOUTIER  
WILLIAM & MALIN CLYDE  
**DONALD COCHRANE & DARLENE PENTA**  
**PRISCILLA COFFIN**  
JEREMY COLBY  
ANDREW & CARLA COLE  
MICHAEL COMEAU & MARILYN DONNELLY  
JEFFREY & MARY ELLEN CONWAY

PATRICIA COOLIDGE  
**DOUG & LINDA COWIE**  
FINOLA & MATT COX  
ANDRA CRAWFORD & DAVID ARNOLD  
TOM & RENEE CREGAN  
RODERICK & ELIZABETH CREPEAU  
RICHARD & LUCILLE CZARNEC  
MARK W. DAMSELL  
**PAUL & KAREN DEARBORN**  
JACK DIBB  
FREDERICK & JENNIFER DOANE  
THOMAS & LESLIE DOHERTY  
JOHN & SUE DURKIN  
TIMOTHY & ELIZABETH DURKIN  
**ANNE DUSTIN**  
ALYSON EBERHARDT & KEVIN BAUM  
**ROBERT ECKERT & KAREN STAPELFELD**  
DAVID & BETTY EFFRON  
JAMES & BARBARA EGGERS  
JONATHAN ELLIS  
MICHAEL & PATRICIA ELWELL  
GWENDOLYN ENGLISH & HENRY FERRELL  
**KIM FARAH**  
JIM & CHERYL FARNHAM  
JOHN C. FARRELL  
**LAURIE FARRELL**  
CYNTHIA FENNEMAN  
CARL & CATHERINE FERNALD  
**JOSEPH & REBECCA ANNE FETTERS**  
FIDELITY CHARITABLE  
– HEDLUND CHARITABLE FUND  
– JEFF SCHWOTZER GIVING FUND  
– JOSEPH FELLOWS FUND  
**DAVIS FINCH**  
ALETHEIA FISCHER  
NANCY & JOSEPH FLYNN  
JOSEPH & LINDA FOLEY  
DARRELL FORD & KAM DAMTOFT  
**DARIN & LIZZY FRANCESCHINI**  
JAMES & CATHERINE GARDNER  
JAMES & DONNA-BELLE GARVIN  
BOB & SALLY GILBERT  
FILSON & SHIRLEY GLANZ  
THOMAS & LAUREN GLOWACKY  
TEAM GOARD  
BRUCE & JENNIFER GOODWIN  
KEN & SELMA GOULD  
LUCINDA GRISWOLD  
DENNY & DEBBY GRUBBS  
BRETT E. HALL  
BERYL HARPER  
BENJAMIN HARRIS & REBECCA MITCHELL  
LARRY & ANN MARIE HARRIS  
GORDON & KATHLEEN HART  
GREG & AMANDA HASEVLAT  
BILL & GINNY HASSETT  
DAVID & AMY HATTAN  
**ROBERT & MARILYN JEAN HELFINSTINE**  
ANDREW HERTIG  
VAUGHN & DARLENE HILLER  
JOHN & CHRISTINE HODSDON  
LEE & CATHY HODSON  
HELEN HOFFMAN  
SALLY HOLLAMAN  
MASON & PAMELA HOLLAND  
DAVID & LYNN HOLMES  
RUTH HOOTEN  
P. DARCY HORGAN  
RICHARD HUGHES  
BILL HUMM & BARBARA WAUCHOPE  
**BILL & NANCY HUNT**  
JULIE HUNT & JONATHAN VERVILLE  
JAMES & KATHLEEN HUNT  
MARC JACOBS  
LEE JAHNKE & ROSEMARY ZURAWEL  
JEREMY & SARAH JAMES  
ERIK JANICKI & MARGARET FOLEY  
BILL & KAREN JARMEN  
THOMAS & COLLEEN JARVELA  
RAY & KAY JARVIS  
**BRIAN JERVIS & JOY DILL**  
STEPHEN & JULIE JOHNSON  
MARK & LINDSAY JOSEPHS  
ALLEN & TONI JOSEY  
MARK V. JOYCE & KAREN CROWLEY  
JONATHAN KANE & ARLENE AGOSTO





RICHARD & SUE KAPLAN  
 BILL & JULIE KATH  
 JOHANNA KAUFMAN & ROGER GOUN  
 JOHN & JOYCE KEMP  
 GLORIA KENT  
 DREW & KRISTIN KIEFABER  
 PATRICIA KIELLEY  
 PETER & ELAINE KIRIAKOUTSOS  
 JON KIRKLAND  
 RICHARD & HELEN KRUPPA  
 JAMES KULP & CATHY PAWELCZYK  
 SHARON LANDOWNE  
 RONALD & LOIS B LAURENCE  
 JOSHUA LENT & CAREN MACASKILL  
 LAUREL LENT  
 BETTY LEWIS  
 ANNE LIGHTBODY  
 ROLF R. LIUM  
 INGEBOURG LOCK  
 PETER LOUGHLIN  
 ELLEN & GEORGE LOVEJOY  
 AUGUSTUS LOWELL & LISA TAYLOR  
 RICHARD & VIRGINIA LYONS  
 RANDALL MACNEIL  
 KEVIN & LISA MAGNUSSON  
 MEGAN MAHER & MICHAEL DANIELS  
 PETER & LISE MAHONEY  
 RICK & LINDA MAHONEY  
 JENNIFER MATNEY  
 SUE MAYOTTE & VINCENT BATEMAN  
 TOM MCCARRON  
 WILLIAM & SUSAN MCCLURE  
 DIANE MCDONOUGH  
 KEVIN & JEAN MARIE MCNAMARA  
 MATT MCNEIL & GILLIAN DAHLKE  
 MICHAEL & DEB MCNEILLY  
 DAVID & SHARON MEEKER  
 PETER & CYNTHIA MEKELATOS  
 FRANK & DENISE MERONE  
 AMANDA MERRILL  
 JOHN & LORRAINE MERRILL  
 JACK & JUDY METTEE  
 PATRICIA MEYERS  
 ALICE MILLER  
 MICHAEL & MARILYN MILLER  
 FRANK MITCHELL  
 MARSHALL & REBECCA MOORE  
 PETER MOORE & SHARON JENKINS  
 ANDREW & BARBARA MOORE  
 CHARLES & LORI MORENO  
 MARITQUITA MORRISON & NATHANIEL  
 BALCH  
 SHARILYN MOTT  
 JUDIE MRAZ  
 DENNIS MUNSON  
 GARY & SHERI T. NADEAU  
 JENNIFER NEAR  
 CHARLES & MABEL NIEBLING  
 ELIZABETH NIEBLING  
 MARIA NISWONGER & WILFRED  
 WOLLHEIM  
 MARIAN & SUZIE NORONHA  
 REBECCA & TIM O'BRIEN  
 DAVID & KAREN O'HEARN  
 JEANNE HUGHES O'SULLIVAN  
 GORDON & CAROLYN PAGE  
 JONATHAN & JESSIE PANEK  
 ROBERT PARKER  
 PATRICK & JUDY PARKS  
 JIM & BONNIE PATZ  
 CARL PAULSEN & MEG KERR  
 JOANNA PELLERIN  
 DONALD & BARBARA PELLETIER  
 MARTHA PENNELL  
 JAMES & DIANE PHILBRICK  
 ALLISON & JODY POTTER  
 MICHAEL PRICE & SUSAN BOWDEN PRICE  
 ROBIN & JANICE RANDALL  
 JOHN & JANE RASMUSSEN  
 SUSAN RATNOFF & LYNDA BECK  
 PETER REILLY & MARY PICARD  
 MARY REMENSNYDER  
 DARAYL REMICK  
 JOSEPH & TRACY RITZO  
 PRISCILLA & JACK RIZZO  
 STEPHEN & JULIA ROBERTS  
 ALLAN ROBERTSON & M. SHERWOOD  
 LIBBY  
 JUDITH RYAN & TIMOTHY STOKES  
 DAVID & LINDA SAFFORD  
 MALCOLM & NANCY SANDBERG  
 DENISE SASSAMAN  
 TERRY & JANE SAVAGE  
 WILSON & DEBRA SAWYER  
 BILL & JILL SCHOONMAKER  
 DANIEL & SONYA SCHWAGERLE  
 DAN & LISA SCHWARTZ  
 JOHN SEAVEY  
 JAMES & PAMELA SHADLEY  
 KAREN & PAUL SHADLEY  
 VALERIE SHELTON & DIANE MORIN  
 FRED & CATHY SHORT  
 DAVE & CHRISTINE SIEKS

DR. KARL & MRS. PAULA SINGER  
 CLIFF SINNOTT & SARA BAER-SINNOTT  
 JOHN & JOAN SKEWES  
 SAM SLOSBERG  
 KELSEY SMITH  
 MICHAEL & JEANNE SMITH  
 WILLIAM SMUCKER & BARBARA SHEA-  
 SMUCKER  
 WILLIAM & SALLY SMYER  
 CHRISTOPHER & MELISSA SNOW  
 L. T. SPANEY  
 MICA & HOLLY STARK  
 WALTHER STEPHENSON & JOAN HORTON  
 MARGUERITE SWAIN  
 DAVID & ELIZABETH SWEET  
 LOIS SWICK  
 DAVID TAYLOR  
 LES & SHARON THAGARD  
 TIAA CHARITABLE  
 – MARTIN LEE & NANCY LAMBERT FUND  
 MICHAEL & DIANNE TRAPHAGEN  
 WARREN & ADELE TRESTED  
 ROBERT & SUSAN TRUE  
 CHARLIE & JEAN TUCKER  
 HERBERT & NANCY UEDA  
 MATTHEW VADEBONCOEUR & DAVID  
 DEXTER  
 MARK & CHRISTINE VALLONE  
 SCOTT & AMY VANDERSALL  
 NANCY VATISTAS  
 ELIZABETH VERSHAY  
 BEVERLY WALKER & SHIRLEE WALKER  
 PATRICK & THERESA WALKER  
 DOUGLAS WEBB & PAMELA SHAW  
 DAVID & ILONA WEBER  
 KEN WEBER & DEBORAH SADLER  
 DICK WEYRICK  
 DOUGLAS & KATHERINE WHEELER  
 DONALD & SYLVIA WHITTUM  
 GEORGE & DIANE WILLANT  
 BRIAN & BARBARA WILLIAMS  
 SUSAN WILLOUGHBY  
 MICHAEL & KATELYN WILSON  
 SAMUEL & DOMINIQUE WINEBAUM  
 SUMNER & HELEN WINEBAUM  
 GARY WINGATE  
 PHILIP & MAE WINSLOW  
 STEVE & JEANNE WISHENGRAD  
 DAVID & MARGARET WITHAM  
 MARA WITZLING & PETER CASS  
 SHEILA WOOLLEY  
 GAYLE WRIGHT  
 MARY WRIGHT  
 TOM & CONNIE ZIMMERMAN

## Up To \$99

ANONYMOUS (21)  
 ANONYMOUS  
 LINDSEY ADAMS  
 GENEVIEVE AICHELE  
 KURT & SARAH ALDAG  
 REBECCA ALDAG  
 ZOE ALDAG  
 PAMELA ALEXANDER  
 JOHN ALEY  
 ANTONIO ALMEIDA  
 DANI ALMEIDA  
 BRIAN & MOLLY AMEND  
 AMY ANDERSON  
 MAYBETH ANDERSON  
 MICHELLE ANISON  
 BILL & ELIZABETH ARCIERI  
 THOMAS & MARION ARKELL  
 RONALD & DEBRA ARMSTRONG  
 SUSAN ARNOLD  
 KRISTINE BABER  
 BRIAN & BONNIE BACON  
 STEPHEN BAILEY  
 JOHN & MOYRA BAKER  
 CLAYTON & PAMELA BARROWS  
 JOHN BARTSCH & MARY COLVARD  
 DAVID & KAREN BEATTIE  
 LINDA BENNETT  
 ANGELA BIGONIA  
 STEVEN & LORI BIRD  
 JIM BIRKETT & SARAH BURLEY-BIRKETT  
 BOB & DAWN BLANCHARD  
 WILL BLAND & WENDY KESSLER  
 PETER BOCK  
 JON & BARBARA BODWELL  
 CHRIS BOGARD  
 RUTH BONTEFIELD  
 FORREST & MARIANNE BORNKESSEL  
 JASON BOSWORTH  
 KAREN BOWKER  
 REGAN BOWLEN & WALTER HOUSE  
 PETER BOWMAN & HELEN TAFT  
 SUZANNE BOWMAN & KATHRYN PERRY  
 DAVID & SHELBY BOYNTON  
 GEOFFREY BRACKETT  
 R. ALLEN & JILL BRANDT  
 CHUCK BRAXTON  
 LARRY & DEA BRICKNER-WOOD

JAMES BROADBENT  
 VICKI BROWN & JOHN PASTORE  
 ROGER & BONNIE BROWN  
 HOLLY BRUNELLI  
 ALAN BUCKLIN  
 JESSICA BUNKER  
 KELLIE BURTCH & MIKE GUISTINO  
 LEX & REBECCA BUZZELL  
 MAUREEN CALLAHAN  
 DAN & JOYCE CAPIELLO  
 E. P. CARLIN  
 JOSHUA & JESSICA CARLONI  
 DONALD & THERESA CARON  
 STEPHEN & ADELA CARTER  
 JOHN CARUSO & DAVID ZERMENO  
 SHEILA CARUSO  
 JOANNE CASALE  
 AARON & YUKA CASS  
 JUDITH CASTLE  
 EDWARD CAYLOR  
 FAY CHARY & JAMES STEWART  
 NANCY CHASE  
 ALEX CHEETHAM & ROWAN SALEM  
 JAMES CHRISTOPHER  
 STEVEN & JESSIE CHRISTOPHER  
 BARBARA CLARK  
 SANDRA COHEN-HOLMES  
 CARLA COLE  
 SUSAN COLE  
 MATTHEW CONNOLLY  
 JANE COOPER FALL  
 CHERIE CORBETT  
 ALLAN COREY & VIRGINIA RAUB  
 RICHARD & BARBARA CORRENTE  
 GREG & KELLEY ANNE CORSON  
 LISA COTE  
 PAIGE COVERT  
 AMY CRAIG  
 BRIAN CROWLEY  
 KEVIN CROWLEY & DIANTHA WADE  
 ROBIN CURRIER  
 RICHARD CUTTER  
 MARK & MICKEY DALTON



ADAM & ANDREA DALY  
 DAN DAMER  
 ROB & JULIANA DAPICE  
 MICHAEL & ELIZABETH DATER  
 ANNE DAUGHERTY & ROBIN ELLWOOD  
 DARCY DAVIDSON & ROBERT SNOVER  
 JONATHAN & NICOLE DAVIS  
 TOM DAVIS & LIZ MILLER  
 KIM DAVIS SMITH  
 JACK & SARAH DAWLEY  
 BRUCE & PATRICIA DEBEER  
 MIKE DELEON  
 STEPHEN DIBBLE  
 JIM DICARLO  
 JUNE & DOUGLASS DICKERSON  
 SHAUN DILLON & KRISTEN KAUTZ  
 THE DORR FAMILY TRUST  
 NATHANIEL & ELIZABETH DOWST  
 CYNTHIA DRAKE  
 ROBERT DRAKE  
 JOHN & NANCY DRISCOLL  
 JODY DUGRENIER  
 ROGER & HELEN DUHAMEL  
 CHRISTOPHER & JULIA DUNDORF  
 CEDRIC H. DUSTIN  
 TASHA DWORJANYN  
 MERRIL DWYER  
 KATHLEEN EVANS  
 JIM & AMY FARNHAM  
 STEPHEN & SHARON FARRINGTON  
 MAURA FAY  
 MICHELE FENNELL  
 BRIANA FEOLA  
 THOMAS FERNALD  
 LISA FERRISI GUTTMAN  
 FIDELITY CHARITABLE  
 – ED AND LIZ KOTOWSKI CHARITABLE  
 GIVING FUND  
 – WHIPPOORWILL CHARITABLE GIFT  
 FUND  
 RONALD FITZ  
 J. MICHAEL & SALLY FLANIGAN  
 MATT & ERIN FLECKENSTEIN

KEVIN FLEMING & SUSAN SCANNELL  
 HEATHER FLEWELLING  
 PATRICK FLINN  
 JOHN & DONNA FOY  
 EVE FRALICK  
 JOSEPH & MARY FRIEDMAN  
 ELI & ALISON FRIEND-GRAY  
 EVELYN FROST  
 LINDA GALLAGHER  
 REX GALLAGHER  
 GEORGE & SANDRA GAVUTIS  
 JOHN & JULI-ANN GEZZER  
 MATT & SALLY GILCHRIST  
 CINDY GILPATRIC  
 JEFFREY & SYDNEE GODDARD  
 SHARON GORDON  
 THE GORMAN FAMILY  
 COLLETTE GRACE  
 LISA GRAICHEN  
 RYAN GRAVES  
 ERIC GREELISH  
 MARILYN GREENE  
 ALICE GROVER  
 KRISTEN GRUBBS & PERRY NELSON  
 CARLOS & LIDIETH GUINDON  
 DOROTHY GUNTHER  
 CLAUDIA HACKETT  
 BRETT HALL & MINI MAHATA  
 JILLIAN HALL  
 ROBERT E. & LISA D. HALL  
 WILLIAM & JANET HALL  
 QUINTON HALLETT  
 JOHN & NANCY HALLORAN  
 LINDA HAMILTON  
 MELANIE HAMILTON  
 PAUL & LINDA HAMLEN  
 CINDY HANNON  
 BARRY & SUSAN HANTMAN  
 DON HARMAN  
 BETH HART  
 JAMES & CAROLE HAYDEN  
 JULIE HAYES  
 WILLIAM & CRESCENTIA ANNE HEALY  
 ERIN HEFFRON & LINDSAY GEE  
 JIM HENERBERRY & MELISSA GLIDDEN  
 MICHAEL & PAULA HERLIHY  
 JOHN HERMAN  
 CINDY HIBERT  
 BRITTANY HILL  
 JACQUELYN HILLIOS  
 CHARLES HILTZ  
 CHERYL HOFFMAN  
 ADELE HOLCOMBE  
 DAVE & PAULA HOLIGAN  
 LINDA HOLLINS  
 CAROL HOLLIS  
 PAUL HOLTER  
 MARK & MICHELE HOLT-SHANNON  
 CLAIRE HOUSTON  
 DENNIS HOWLAND & MARY KALTENBACH  
 ROBERT & BETTY HOWLAND  
 PAUL HUGHES  
 PHILLIP & LOREN HUNT  
 PETE & KAREN INGRAHAM  
 RUTH JAMES & BERT COLE  
 BOB JANUKOWICZ  
 BRIAN & NANCY JOHNSON  
 JEREMIAH JOHNSON  
 KAREN JOHNSON  
 KATIE JOHNSON  
 PHILIP & NANCY JOHNSON  
 CURTIS & ALISON JOHNSTON  
 ALEXIA JONES  
 MARLENE JONES  
 RYAN JUDD & JENA BULGER-JUDD  
 HOWARD & JOANNE KALET  
 NANCY KANNER & DAVID SCHOFIELD  
 WILLIAM KELLENBECK  
 JIM KELLEY  
 JAS & GAIL KENNEDY  
 FRANCIS PAUL & KATHLEEN Q. KENNEDY  
 ARTHUR KIM & LYSSA BAYNE-KIM  
 PEGGY KIMBALL  
 FRANK & GAIL KINGSTON  
 HERB KLEIN  
 JOHANNA KLEIN  
 LEWIS & ANNE KNIGHT  
 CHARLES & JOANNE KNOX  
 KEVIN & THERESA KOBYLINSKI  
 LEONARD KORN & ELYSE BARRY  
 EVE KORNHAUSER  
 EDWARD & ELIZABETH KOTOWSKI  
 ELIZABETH KRUSE & DAWN CLANCY  
 PAUL & LYNN KURSEWICZ  
 BETTY LA GRASSA  
 TUCKER LAGASSE  
 GARY & JUDITH LAMPHERE  
 MICHAEL LANDGARTEN & SAMANTHA  
 CURRAN  
 NICK & LINDSAY LANZER  
 AMY LARKIN & SHAUN DONNELLY  
 LISS LAROCHE  
 MICHAEL & JAMI LEGER

MARK & SUSAN LEITNER  
 MEGAN LENK  
 DON & NANCY LEPAGE  
 SANDRA LEVIN  
 CINDY LIMAURO  
 JAMES & JUDITH LINDSEY  
 KENNETH & KATHE LOBDELL  
 JOAN LOCKHART  
 BIANCA LOPEZ  
 RICH & CARRIE LOUGEE  
 THOMAS LYDON  
 KITTY LYNCH  
 DUNCAN & MAUREEN MACCALLUM  
 KELSEY MACDONALD  
 SUSAN MACDOUGALL  
 DOREEN MACGILLIS & DAVID COHEN  
 STEVEN & BRENDA-SUE MACHALA  
 KATE & RYAN MACKENZIE  
 NICK MACOMBER  
 CONRAD MAGNUSSON  
 DONNA MAGUIRE  
 SIMONE T. MAJOR  
 STEPHANIE MARSHALL  
 LUCAS MARTIN  
 KATHLEEN MATERIUOK  
 CAROLYN MAUGER  
 LYNN MCCARTHY  
 SHAUNE MCCARTHY & ED CHARLE  
 WILLIAM & SUSAN MCCARTHY  
 PATRICK & BRENDA MCCARTNEY  
 ELIZABETH MCCRARY  
 LAURIE MCCRAY  
 JAMES & MAUREEN MCENEANEY  
 LOU MCGOVERN  
 ROB MCGREGOR  
 CLAYTON & CAROL MCKENNEY  
 JON & ANNETTE MCKENNEY  
 JAMES & LINDA MCLENNAN  
 CHESTER MEADE & ANN YENCHICK  
 DAVID & DOROTHY MERRILL  
 JUDY MILLER  
 LINDSAY MILLER & PETER AMBLER  
 RICHARD MILLER  
 DONALD MISCHKE  
 ANDREW MOE & SARAH HILLIGOSS-MOE  
 MARIA MONTANARO  
 WENDY MORISSETTE  
 MIKE & COLLEEN MORNEAULT  
 MICHAEL & MICHELE MORRISSEY  
 ANN MOWERS  
 SARAH MRAZ & JOHN MACKENNA  
 WILLIAM & PATRICIA MRAZ  
 MIKE MUNLEY  
 KERRI NEAL  
 MICHAELA NEIRO  
 SALLY NICKERSON  
 REBECCA NIEBLING  
 JEFFREY & SYLVIA NOLLET  
 KEVIN NORR  
 MO O'LEARY  
 JOHN & KAREN OLIVER  
 GEORGE & CAROLYN OLSON  
 PAUL O'NEIL  
 PATRICIA ORDWAY  
 FRANK & KIMBERLY ORIFICI  
 ELLYN OTT  
 PAUL PANISH & TESS HALL  
 STEVEN PANISH & VIRGINIA LONG  
 ISOBEL PARKE  
 JOHN PARKER  
 NANCY PATTON  
 NANCY PELLEGRINI  
 MARK & KAREN PENDERGAST  
 MARIANNE PERNOLD  
 CARL & NANCY PETERSON  
 JOHN PETERSON & SUSAN DOCTROW  
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TOWN OF BRENTWOOD

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CITY OF ROCHESTER  
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THEODORE & SUZANNE KUKESH

### McGivern-Thayer Easement

LINDA MCGIVERN & BEN THAYER‡

### McElheny Addition to Franklin Preserve

VICTOR & RUTH MCELHENY‡

### City of Rochester – Henderson Tract

NH DEPARTMENT OF TRANSPORTATION  
CITY OF ROCHESTER‡

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<sup>2</sup>Gifts received in 2017. Prior year donors were recognized in the 2016 Annual Report.



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**Town of Windham #2  
 Amendment**  
 TOWN OF WINDHAM‡

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 GREAT BAY RESOURCE PROTECTION  
 PARTNERSHIP  
 NH DEPARTMENT OF ENVIRONMENTAL  
 SERVICES AQUATIC RESOURCE  
 MITIGATION FUND  
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 CONSERVATION SERVICE WETLANDS  
 RESERVE PROGRAM



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*SELT – Southeast Land Trust of NH is a 501(c)(3) nonprofit organization. Contributions are tax-deductible.*



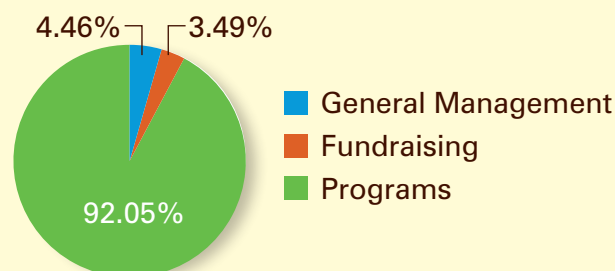
# 2017 Financial Report

This summary financial report is based on the complete Financial Statements prepared by the certified public accounting firm of Rowley & Associates, Inc., which has completed an audit of the books of SELT for the years 2010 through 2017. A copy of the complete Financial Statements for 2017 or prior periods is available upon request. Please contact Brian Hart, Executive Director, at 603-778-6088 or via email [bhart@seltnh.org](mailto:bhart@seltnh.org).

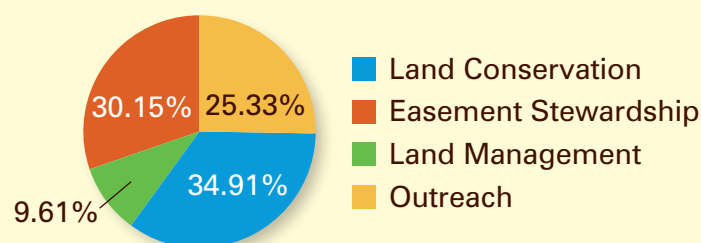
## Statement of Financial Activities

REVENUES	2017	2016
<b>Operating</b>		
Contributions	286,031	595,100
Membership Dues	154,092	169,921
Special events	73,551	52,827
Interests and dividend income	16,505	16,339
Contracted services	5,963	4,729
Other	1,580	2,860
<b>Unrealized Gain on Investments</b>	<b>171,598</b>	<b>88,647</b>
<b>Special Projects<sup>1</sup></b>		
Contributions <sup>2</sup>	5,563,948	5,413,344
In-kind services	612	1,291
Real estate subject to life estate	320,000	0
Land and easement value	1,443,938	4
<b>Total Revenues</b>	<b>8,037,818</b>	<b>6,345,062</b>
<b>EXPENSES</b>	<b>2017</b>	<b>2016</b>
<b>Operating</b>		
<b>Program</b>		
Easement Stewardship	176,593	149,026
Land Management	56,302	59,112
Land Conservation	204,478	197,046
Outreach	148,399	247,805
General and Administrative	296,789	302,717
Fundraising	225,766	131,465
<b>Special Projects</b>	<b>5,541,388</b>	<b>7,035,941</b>
<b>Total Expenses</b>	<b>6,649,715</b>	<b>8,123,112</b>

## 2017 Expenses – All Activities



## 2017 Program Expenses



## Restricted and Designated Funds

SELT holds numerous funds that are donor restricted or board designated for specific purposes.

Fund	Purpose	12/31/2017	12/31/2016
<b>Conservation Easement Stewardship Fund<sup>3,6</sup></b>	to cover the annual costs for stewardship and defense of all conservation easements held by SELT	1,371,776	859,511
<b>Exeter River Conservation Fund</b>	to support land conservation projects on the Exeter River in Brentwood	0	10,159
<b>Land Management Fund<sup>4</sup></b>	to support the long-term ownership, management, and stewardship costs of fee-owned properties of SELT	672,068	340,182
<b>Lamprey River Land Protection Fund</b>	to support land conservation efforts on the Wild and Scenic Lamprey River in Durham, Epping, Lee and Newmarket	193,686	213,933
<b>Legal Defense Fund<sup>5</sup></b>	to support the legal defense of all conservation easements, executory interests, and fee ownerships of SELT	198,309	164,000
<b>Piscassic Greenway Fund<sup>6</sup></b>	to support the long-term management, stewardship, and protection of SELT's Piscassic Greenway in Newfields and Newmarket	111,044	102,019
<b>SELT Fund<sup>6</sup></b>	to support the mission and operation of SELT	106,473	97,819
<b>Sweet Land Protection Fund</b>	to provide short-term financing to purchase land or conservation easements	208,394	160,823
<b>Strategic Land Conservation</b>	to support land conservation projects that protect drinking water, farmland, and living landscapes	771,057	532,088

<sup>1</sup> Special projects include the purchases of land or easements and the completion of significant land management projects such as trail construction.

<sup>2</sup> In 2015, SELT revised its accounting practice to record grants for the purchases of land or easements at the time of commitment by the funding agency rather than at the time of expenditure.

Therefore, significant revenues were recorded for projects that will close in future years.

<sup>3</sup> The New Hampshire Charitable Foundation holds and manages \$640,609 of the 12/31/17 balance.

<sup>4</sup> For reporting purposes, the reported balances include property specific funds as well as funds for general land management.

<sup>5</sup> In 2016, SELT's Board established a segregated fund for legal defense of all conservation real estate interests.

<sup>6</sup> Held and managed by the New Hampshire Charitable Foundation. SELT receives an annual distribution, based on the performance of the investments for a 20 quarter rolling average.





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